

# YOUNGSTOWN STATE UNIVERSITY

## Fiscal Year 2009 Operating Budget and Capital Funds



**YOUNGSTOWN STATE UNIVERSITY**  
**Fiscal Year 2009 Operating Budget**  
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# YOUNGSTOWN STATE UNIVERSITY

## Board of Trustees

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|-------------------------------------|---|
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## Principal Administrators

|  |   |
|--|---|
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| Cynthia E. Anderson<br>Vice President for Student Affairs    | George McCloud<br>Special Assistant for University<br>Advancement   |
| Richard Marsico<br>Interim Chief Technology Officer          |   |
| Eugene Grilli<br>Vice President for Finance & Administration |   |

# YOUNGSTOWN STATE UNIVERSITY

## Fiscal Year 2009 Operating Budget

### *Budget Summary*

The Fiscal Year 2009 operating budget of \$166,582,000 is \$5.9 million higher than the modified FY 2008 operating budget; \$5.29 million relates to an increase in the General Fund, and \$668,000 relates to auxiliary funds.

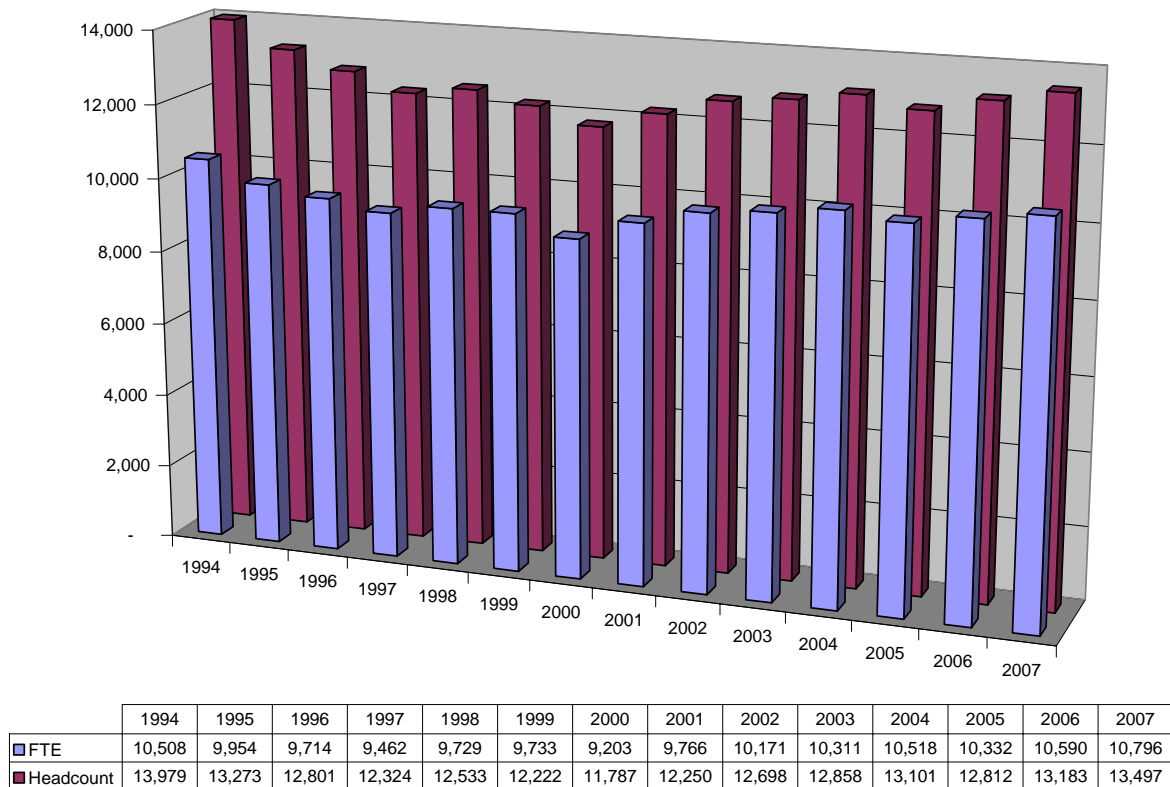
**Table 1**  
**Operating Budget Summary**

|   | <u>FY 2008</u><br><u>Modified Budget</u> | <u>FY 2009</u><br><u>Budget</u> | <u>Percent</u><br><u>Change</u> |
|---|--|---------------------------------|---------------------------------|
| <b>General Fund</b>                           | <b>\$142,712,000</b>                     | <b>\$148,000,000</b>            | <b>3.7%</b>                     |
| <b>Auxiliaries</b> (net of Gen. Fund support) | <b>\$17,913,000</b>                      | <b>\$18,582,000</b>             | <b>3.7%</b>                     |
| <b>Total Operating Budget</b>                 | <b>\$160,625,000</b>                     | <b>\$166,582,000</b>            | <b>3.7%</b>                     |
| <b>Capital Funds</b> (biennial)               | <b>\$43,000,000</b>                      | <b>\$50,522,000</b>             | <b>17.5%</b>                    |

### *Enrollment Data*

YSU's enrollments continued an upward trend during the 2007-2008 academic year. Actual FTE enrollments during fall term 2007 totaled 10,796 or 3.2% above the budgeted FTE level of 10,461. Actual fall 2007 enrollments were 206 FTE greater than the previous year, a 2% increase in actual enrollment levels.

**Chart 1: Fall Term Enrollment Trends**



**General Fund Revenues**

FY 2009 budgeted General Fund Revenues total \$148,000,000, a \$5.3 million increase over the FY 2008 modified budget. Table 2 provides a comparative summary of General Fund Revenue; Appendix A (page 11) provides greater detail. The FY 2009 proposed budget reflects a 9.1% increase in state support. Amended Substitute House Bill 119, the state of Ohio’s biennial operating budget bill for FYs 2008 and 2009, allocates an additional \$96 million in direct state support for higher education, of which YSU’s share in FY 2009 is projected to be approximately \$4.2 million or 9.1% above FY 2008 state support.

**Table 2  
General Fund Revenue  
Fiscal Years 2008 and 2009**

| <b>Source</b>   | <b>FY 2008<br/>Modified<br/>Budget</b> | <b>FY 2009<br/>Budget</b> | <b>Percent<br/>Change</b> |
|---|--|---------------------------|---------------------------|
| <b><i>Tuition, Fees &amp; Other Student Charges</i></b> |  |                           |                           |
| Instructional & Mandatory Fees                          | \$85,405,758                           | \$85,568,543              | 0.19%                     |
| Other Tuition, Fees & Student Charges                   | 7,853,729                              | 8,284,943                 | 5.49%                     |
| <b>Total Tuition, Fees &amp; Other Charges</b>          | <b>\$93,259,487</b>                    | <b>\$93,853,486</b>       | <b>0.64%</b>              |
| <b><i>State Appropriations</i></b>                      |  |                           |                           |
| State Share of Instruction                              | \$42,658,718                           | \$46,777,142              | 9.65%                     |
| Success, Access & Jobs Challenge                        | 3,125,851                              | 3,183,305                 | 1.84%                     |
| <b>Total State Appropriations</b>                       | <b>\$45,784,569</b>                    | <b>\$49,960,447</b>       | <b>9.12%</b>              |
| <b><i>Other Sources</i></b>                             | <b>\$3,667,944</b>                     | <b>\$4,186,067</b>        | <b>14.13%</b>             |
| <b>Total General Fund Revenue</b>                       | <b>\$142,712,000</b>                   | <b>\$148,000,000</b>      | <b>3.71%</b>              |

Amended Substitute House Bill 119 prohibits state colleges and universities from increasing in-state undergraduate tuition. Not only does YSU fully comply with this legislation, the University also will not raise graduate tuition or the non-resident surcharge for FY 2009 even though these charges are exempt from the state tuition cap.

YSU’s FY 2009 budgeted revenues are based on actual FY 2008 enrollments and, more specifically, actual FY 2008 revenue per FTE student. This is a departure from past practice that used a rolling two- or five-year FTE enrollment average on which to base budgeted revenues.

As demonstrated in the Table 3 on the following page, actual enrollments over the past five years have exceeded budgeted enrollments by an average of 250 FTE students annually. Basing FY 2009 budgeted revenues upon prior year actual enrollments will allow the University to be more

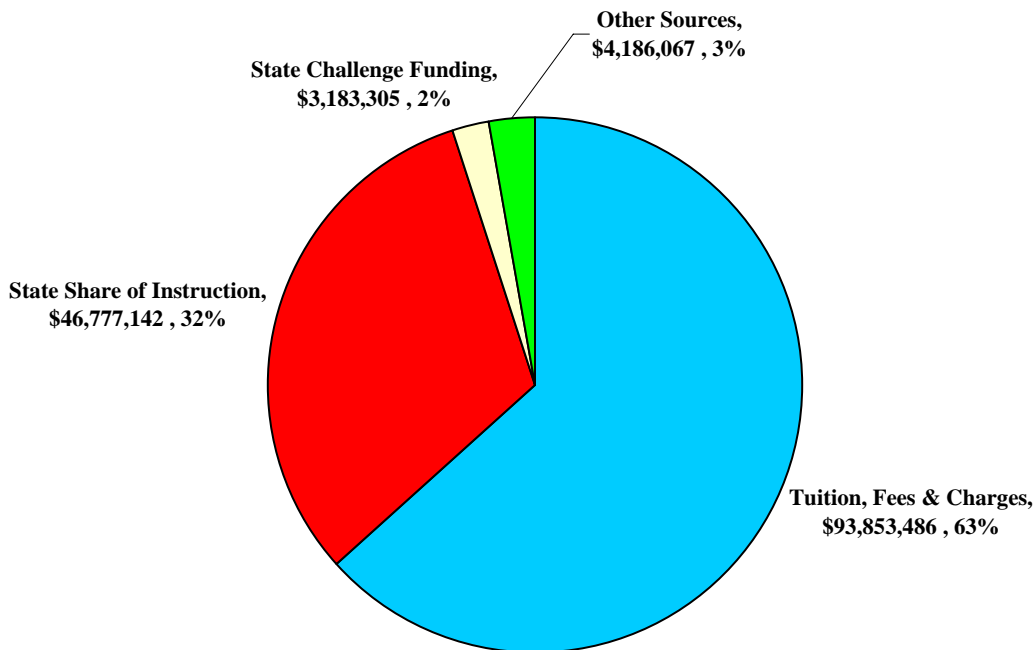
responsive to budgetary priorities. And while this new approach is less conservative than past practice, it is still reasonably conservative in that it does not forecast enrollment growth. Data on registration and applications for fall term 2008 indicate that enrollment levels will be stable in FY 2009 with moderate growth likely.

**Table 3**  
**Budgeted FTE Enrollments vs. Actual FTE Enrollments**  
**Fall Semester**

| <u>Fiscal Year</u> | <u>Budgeted FTE</u> | <u>Method</u> | <u>Actual FTE</u> | <u>Difference: Budgeted vs. Actual FTE</u> |
|--------------------|---------------------|---------------|-------------------|--|
| 2004               | 9,969               | 2-yr avg.     | 10,311            | 342  |
| 2005               | 10,241              | 2-yr avg.     | 10,518            | 277  |
| 2006               | 10,415              | 2-yr avg.     | 10,332            | (83)                                       |
| 2007               | 10,220              | 5-yr avg.     | 10,590            | 370  |
| 2008               | 10,461              | 2-yr avg.     | 10,796            | 335  |

Reductions in state support for public higher education in Ohio have significantly altered the revenue composition for Youngstown State University over the past several years, shifting the financial burden more heavily to students. Chart 2 below shows that Tuition, Fees and Charges provide 63% of total General Fund Revenues, while State Appropriations provide 34% and Other Sources provide 3%.

**Chart 2**  
**FY 2009 General Fund Revenue by Source**



## *General Fund Expenses*

General Fund expenses are summarized in Table 4 by expense category while Table 5 summarizes the same expenditures by division. Personnel costs increased by 2.4% primarily due to negotiated salary increases for three unions (OEA, APAS and FOP) and comparable salary increases for exempt professional/administrative staff. However, personnel costs are expected to further increase pending the outcome of contract negotiations with the ACE union, which is uncertain at this time.

**Table 4**  
**General Fund Expenditures by Natural Classification**  
**Fiscal Years 2008 and 2009**

|  | <b>FY 2008<br/>Modified<br/>Budget</b> | <b>FY 2009<br/>Budget</b> | <b>Percent<br/>Change</b> |
|--|--|---------------------------|---------------------------|
| <i><b>Personnel</b></i>                |  |                           |                           |
| Faculty                                | \$40,021,037                           | \$41,534,808              | 3.8%                      |
| Staff                                  | 31,132,788                             | 31,179,307                | 0.1%                      |
| Students                               | 3,524,587                              | 3,531,592                 | 0.2%                      |
| Fringe Benefits                        | 24,198,445                             | 24,969,539                | 3.2%                      |
| <b>Total Personnel</b>                 | <b>\$98,876,857</b>                    | <b>\$101,215,246</b>      | <b>2.4%</b>               |
| <i><b>Operating Expenses</b></i>       |  |                           |                           |
| Supplies                               | \$2,118,778                            | \$2,105,533               | -0.6%                     |
| Travel and Related Expenses            | 1,135,748                              | 1,217,948                 | 7.2%                      |
| Information & Communication            | 1,594,653                              | 1,551,380                 | -2.7%                     |
| Maintenance/Repairs/Utilities          | 7,331,691                              | 7,395,735                 | 0.9%                      |
| Scholarships, Aid & Awards             | 3,476,239                              | 3,476,239                 | 0.0%                      |
| Equipment & Library Acquisitions       | 1,714,668                              | 1,682,668                 | -1.9%                     |
| Miscellaneous (see page 13)            | 4,829,165                              | 4,718,755                 | -2.3%                     |
| <b>Total Operating Expenses</b>        | <b>\$22,200,942</b>                    | <b>\$22,148,258</b>       | <b>-0.2%</b>              |
| <i><b>Other</b></i>                    |  |                           |                           |
| Transfers (see page 13)                | \$19,039,796                           | \$22,523,548              | 18.3%                     |
| Strategic Initiatives                  | 250,000                                | 192,000                   | -23.2%                    |
| Area Contingency Accounts              | 2,344,405                              | 1,920,948                 | -18.1%                    |
| <b>Total Other</b>                     | <b>\$21,634,201</b>                    | <b>\$24,636,496</b>       | <b>13.9%</b>              |
| <b>Total General Fund Expenditures</b> | <b>\$142,712,000</b>                   | <b>\$148,000,000</b>      | <b>3.7%</b>               |

Operating costs are projected to remain flat in FY 2009 with a budgeted change of just -0.2%. The General Fund scholarship budget will remain flat in FY 2009, largely due to the fact that tuition will again remain flat during the 2008-2009 academic year. However, the total scholarship budget will increase by 6.6%, which is primarily the result the YSU Foundation having increased its scholarship contribution by \$421,000 in FY 2009. See Appendices B and C on pages 12-14 for additional detail.

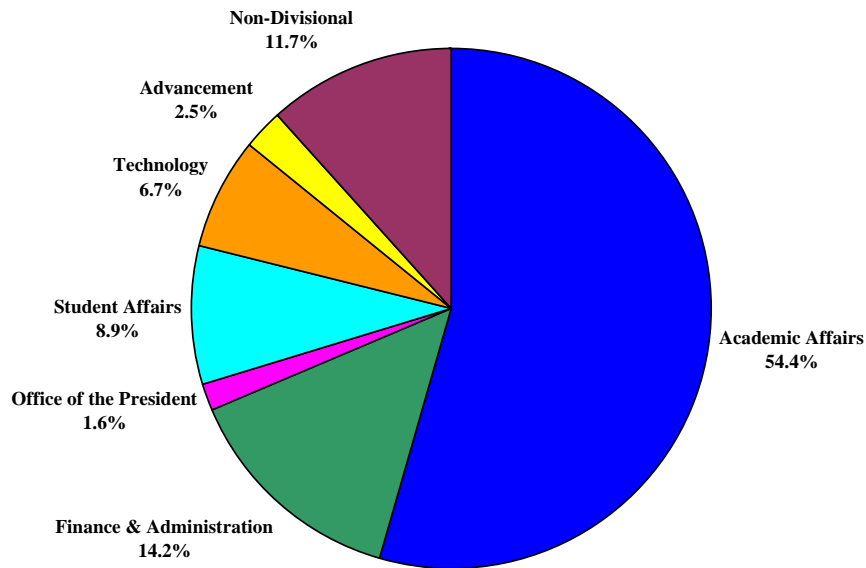
General Fund transfers also include \$300,000 to fund the creation and operation of a wellness program for university employees. The wellness program is in accordance with the terms of the

OEA contract and is being funded by projected cost savings resulting from planned administrative and plan design changes related to healthcare insurance benefits. Additionally, General Fund transfers also include \$2.7 million for Debt Service/Budget Contingencies, which will support the debt service associated with the issuance of new construction-related debt, the settlement of the ACE contract, potential revenue shortfalls, and/or other expenses that may arise during the course of FY 2009.

**Table 5**  
**General Fund Expenditures by Division**  
**Fiscal Years 2008 and 2009**

| <b>Division</b>                 | <b>FY 2008<br/>Modified<br/>Budget</b> | <b>FY 2009<br/>Budget</b> | <b>FY 2009<br/>% of Total</b> | <b>Percent<br/>Change</b> |
|---------------------------------|--|---------------------------|-------------------------------|---------------------------|
| Academic Affairs                | \$76,907,470                           | \$80,452,354              | 54.4%                         | 4.6%                      |
| Finance & Administration        | \$22,126,425                           | \$21,022,914              | 14.2%                         | -5.0%                     |
| Office of the President         | \$2,183,425                            | \$2,343,413               | 1.6%                          | 7.3%                      |
| Student Affairs                 | \$13,214,275                           | \$13,127,235              | 8.9%                          | -0.7%                     |
| Technology                      | \$9,994,197                            | \$9,982,345               | 6.7%                          | -0.1%                     |
| Advancement                     | \$3,749,075                            | \$3,723,617               | 2.5%                          | -0.7%                     |
| Non-Divisional (see Appendix C) | \$14,537,133                           | \$17,348,121              | 11.7%                         | 19.3%                     |
| <b>Total General Fund</b>       | <b>\$142,712,000</b>                   | <b>\$148,000,000</b>      | <b>100.0%</b>                 | <b>3.7%</b>               |

**Chart 3**  
**General Fund Expenditures by Division - FY 2009**





*Auxiliaries*

Auxiliary budgets for Fiscal Year 2009 total \$28.2 million, which includes \$9.5 million in General Fund support and \$18.6 million in earned income and support from other funds. See Appendix D on pages 15-19 for additional detail for the auxiliaries listed in Table 6.

**Table 6**  
**Auxiliary Budgets**  
**Fiscal Years 2008 and 2009**

| <u>Auxiliary</u>                       | <u>FY 2008<br/>Budget</u> | <u>FY 2009<br/>Budget</u> | <u>Percent<br/>Change</u> |
|--|---------------------------|---------------------------|---------------------------|
| Intercollegiate Athletics              | \$9,653,677               | \$10,141,708              | 5.06%                     |
| Athletic Concessions                   | 340,705                   | 345,207                   | 1.32%                     |
| Housing Services                       | 5,784,725                 | 5,855,700                 | 1.23%                     |
| Bookstore                              | 5,750,000                 | 6,000,000                 | 4.35%                     |
| Parking Services                       | 2,128,000                 | 2,320,000                 | 9.02%                     |
| Kilcawley Center                       | 2,109,782                 | 2,178,187                 | 3.24%                     |
| Telephone Service-Residence Hall       | 117,100                   | 117,100                   | 0.00%                     |
| Andrews Recreation and Wellness Center | 1,213,000                 | 1,274,985                 | 5.11%                     |
| <b>Total Auxiliary Budgets</b>         | <b>\$27,096,989</b>       | <b>\$28,232,887</b>       | <b>4.19%</b>              |
| Less: Support from General Fund        | <b>(9,103,573)</b>        | <b>(9,473,786)</b>        | 4.07%                     |
| <b>Subtotal</b>                        | <b>\$17,993,416</b>       | <b>\$18,759,101</b>       | <b>4.26%</b>              |
| Less: Support from Other Funds         | <b>(80,000)</b>           | <b>(176,958)</b>          | 121.2%                    |
| <b>Total Earned Income</b>             | <b>\$17,913,416</b>       | <b>\$18,582,143</b>       | <b>3.73%</b>              |

General Fund support to auxiliaries in Fiscal Year 2009 includes:

| <u>Auxiliary</u>                  | <u>Operating<br/>Support</u>     |
|-----------------------------------|----------------------------------|
| Intercollegiate Athletics         | \$7,098,000                      |
| Kilcawley Center                  | 1,137,801                        |
| Andrews Rec/Wellness Center       | <u>1,237,985</u>                 |
| <b>Total General Fund Support</b> | <b><u><u>\$9,473,786</u></u></b> |

*Other*

Table 7 summarizes miscellaneous salary rates for part-time faculty, graduate assistants, research assistants, and other student employees.

**Table 7**  
**Miscellaneous Salary Rates**  
**Fiscal Year 2009**

| <b>Employee Classification</b>   | <b>Rate</b>      |
|--|------------------|
| <b><i>Part-Time Faculty (per semester hour workload)</i></b>   |                  |
| With Baccalaureate   | \$ 650           |
| With Masters or J.D.   | \$ 800           |
| With Doctorate   | \$ 1,050         |
| <b><i>Doctoral Fellowships (includes remittance of tuition and non-resident surcharge)</i></b>         | \$10,000         |
| <b><i>Graduate Assistants (includes remittance of tuition and non-resident surcharge)</i></b>          |                  |
| Stipend for students in STEM departments   | \$10,000         |
| Stipend for students in all other academic departments   | \$ 7,500         |
| <b><i>Graduate Teaching Assistants (includes remittance of tuition and non-resident surcharge)</i></b> |                  |
| Stipend for students in STEM departments   | \$10,000         |
| Stipend for students in all other academic departments   | \$ 8,750         |
| <b><i>Student Employee Hourly Wage Rates*</i></b>  |                  |
| Research Assistants  | \$8.90           |
| Student Assistants   | \$7.00           |
| Student Exception Rates <i>(as approved by the Executive Director of Student Life)</i>                 | \$7.50 - \$10.00 |

\*Note: Student employee hourly wage rates are subject to revision, pending the cost of living adjustment in January 2009, as required by Ohio minimum wage law.

## **Capital Improvements Budget Highlights**

The capital projects identified in the current biennium include those funded by three sources: (1) state appropriations; (2) re-appropriations from prior capital bills; and (3) local funds for new facilities. Local funds are expected to include a financially healthy mix of gifts and debt. The University's total capital budget for the FY 2009-2010 capital biennium is \$50.5 million. The Capital Budget Sources and Uses for the 2009-10 biennium appear on page 21 (Appendix F).

The state of Ohio's FY 2009-2010 capital budget bill, House Bill 562, was recently passed by the Ohio Senate. If enacted in its current form, HB 562 would appropriate \$11.5 million in state capital funds to YSU, which includes \$5.95 million for major renovations, \$1.5 million for campus development, \$624,834 for infrastructure upgrades, and \$3.5 million for basic renovations. In addition, \$15 million in unused funds were re-appropriated from previous capital budgets in House Bill 496, which was signed into law by Governor Strickland in March 2008.

### **Centennial Campus Master Plan**

The University commenced a comprehensive planning process in April 2003 to update YSU's Long Range Facilities Development Plan developed in 1984. The resulting Centennial Campus Master Plan ("Master Plan") incorporates the recommendations of other internal and external planning processes, including Youngstown 2010, the YSU space utilization study, and the Smoky Hollow Development Plan.

In March 2005, the YSU Board of Trustees adopted a conceptual framework for the Master Plan to advance YSU's core mission on behalf of academic and student life. In addition to the West Campus Gateway project, other major improvements envisioned in the Master Plan include a new building for the Williamson College of Business, an annex to Moser Hall to house new labs for the life sciences and engineering, refurbishments of Coffelt Hall, and enhancement of Kilcawley Center as the focal point for student life.

In December 2006, the YSU Board of Trustees formally endorsed the Master Plan and approved a resolution authorizing \$40 million in local debt to support the implementation of the Master Plan. Additionally, in February 2007, the Ohio Board of Regents approved the issuance of debt by YSU to support and implement the Master Plan.

In the FY 2009-10 biennium, the following Master Plan projects will be undertaken:

#### **New Williamson College of Business Building (\$34.3 million)**

The goal of this project is to develop a state-of-the-art business school to replace the obsolete Williamson Hall and to serve the Mahoning Valley business community by providing space for business-oriented academic centers, meeting and conference space, and programs designed to meet the evolving needs of the community. The new facility will establish a strong physical and symbolic link between the University core campus and downtown Youngstown by locating the building on a prominent site between Rayen Avenue and Wood Street. The University has undertaken an aggressive fundraising campaign to support the Master Plan and specifically the new business facility, and has already secured \$12.2 million in gifts and pledges for this project as of June 1, 2008, in addition to \$11.3 million in state capital funds that have been appropriated for this project.

### **Other Campus Development (\$2.28 million)**

Other campus development activities include the acquisition of key properties adjacent to the campus and the construction of walkways and plazas.

### **Infrastructure Upgrades (\$1.86 million)**

Improvement and/or replacement of infrastructure and on-going activities of facilities capital improvements, and include:

- Campus-wide electrical systems
- Campus-wide building system upgrades
- Building masonry restorations

### **Instructional Space Upgrades (\$1.17 million)**

Instructional Space upgrades will focus on improving the teaching/learning environment in the classrooms through a campus-wide program to upgrade/replace floors, ceilings, lighting and wall coverings.

### **Basic Renovations (\$9.9 million)**

The Board of Regents defines projects below \$500,000 as *Basic Renovations*. These projects are approved as a whole, and must be designated as general or specific projects. Specific projects over \$100,000 that will begin or be completed in fiscal years 2009-10 are listed in Appendix F.

### **Instructional Equipment (\$643,641)**

Funds are appropriated for instructional and data processing equipment to supplement equipment acquisitions made by institutions from local resources. Generally, equipment must be used directly for instructional purposes or in direct support of instruction. Equipment used for both instructional and non-instructional purposes (e.g., research) may be acquired; however, state funds will be paid to cover only that portion of costs that reflect usage for instructional purposes.

### **State Capital Component funds (\$993,000)**

When a campus's formula-determined state capital allocation is less than its actual capital appropriation, the difference is allocated to campuses in the form of state Capital Component funds. Conversely, when capital appropriations exceed the formula-determined amount, the difference is deducted from the State Share of Instruction allocation. This serves as an incentive for campuses to carefully consider requests for state capital appropriations. Capital Component funds are generally unrestricted but must be used for capital-related purposes. The balance of YSU's accumulated and unused Capital Component funds is \$1.2 million. Of this amount, \$175,000 will be used in FY 2009 to help cover a portion of the Chase Equipment capital lease obligation for the Johnson Controls energy conservation project.

## YOUNGSTOWN STATE UNIVERSITY

General Fund Revenue  
FY 2008 and FY 2009

|   | <b>FY 2008<br/>MODIFIED<br/>BUDGET</b> | <b>FY 2009<br/>BUDGET</b> | <b>CHANGE</b>      | <b>PERCENT<br/>CHANGE</b> | <b>PERCENT<br/>of TOTAL</b> |
|---|--|---------------------------|--------------------|---------------------------|-----------------------------|
| <b>TUITION, FEES &amp; OTHER CHARGES</b>                |  |                           |                    |                           |                             |
| <b>MANDATORY FEES</b>                                   |  |                           |                    |                           |                             |
| Instructional Fee                                       | \$68,647,823                           | \$68,789,331              | \$141,508          | 0.2%                      | 46.48%                      |
| General Fee   | 13,929,830                             | \$13,942,478              | 12,648             | 0.1%                      | 9.42%                       |
| Technology Fee  | 2,828,105                              | \$2,836,734               | 8,629              | 0.3%                      | 1.92%                       |
| <b>Subtotal - Mandatory Fees</b>                        | <b>\$85,405,758</b>                    | <b>\$85,568,543</b>       | <b>\$162,785</b>   | <b>0.2%</b>               | <b>57.82%</b>               |
| <b>OTHER TUITION &amp; FEES</b>                         |  |                           |                    |                           |                             |
| Non-resident Tuition Surcharge                          | \$3,337,243                            | \$3,383,457               | \$46,214           | 1.4%                      | 2.29%                       |
| Laboratory/Materials Fee                                | 2,425,000                              | 2,675,000                 | 250,000            | 10.3%                     | 1.81%                       |
| Non-credit Instructional Fees                           | 380,000                                | 380,000                   | 0                  | 0.0%                      | 0.26%                       |
| Miscellaneous Fees                                      | 239,750                                | 312,750                   | 73,000             | 30.4%                     | 0.21%                       |
| Application Fee (Undergraduate)                         | 140,000                                | 140,000                   | 0                  | 0.0%                      | 0.09%                       |
| Application Fee (College Net)                           | 55,200                                 | 55,200                    | 0                  | 0.0%                      | 0.04%                       |
| Application Fee (Graduate)                              | 20,000                                 | 20,000                    | 0                  | 0.0%                      | 0.01%                       |
| <b>Subtotal - Other Tuition &amp; Fees</b>              | <b>\$6,597,193</b>                     | <b>\$6,966,407</b>        | <b>\$369,214</b>   | <b>5.6%</b>               | <b>4.71%</b>                |
| <b>STUDENT CHARGES</b>                                  |  |                           |                    |                           |                             |
| Fines & Penalty Assessments                             | \$567,500                              | \$537,500                 | (\$30,000)         | -5.3%                     | 0.36%                       |
| Service Charges   | 689,036                                | 781,036                   | 92,000             | 13.4%                     | 0.53%                       |
| <b>Subtotal - Student Charges</b>                       | <b>\$1,256,536</b>                     | <b>\$1,318,536</b>        | <b>\$62,000</b>    | <b>4.9%</b>               | <b>0.89%</b>                |
| <b>Total - Tuition, Fees &amp; Other Student Chrgs.</b> | <b>\$93,259,487</b>                    | <b>\$93,853,486</b>       | <b>\$593,999</b>   | <b>0.6%</b>               | <b>63.41%</b>               |
| <b>STATE APPROPRIATIONS</b>                             |  |                           |                    |                           |                             |
| State Share of Instruction                              | \$42,658,718                           | \$46,777,142              | \$4,118,425        | 9.7%                      | 31.61%                      |
| Success Challenge                                       | 2,471,326                              | \$2,506,151               | 34,825             | 1.4%                      | 1.69%                       |
| Access Challenge  | 564,452                                | \$602,154                 | 37,702             | 6.7%                      | 0.41%                       |
| Jobs Challenge  | 90,074                                 | \$75,000                  | (15,074)           | -16.7%                    | 0.05%                       |
| <b>Subtotal - State Appropriations</b>                  | <b>\$45,784,570</b>                    | <b>\$49,960,447</b>       | <b>\$4,175,878</b> | <b>9.1%</b>               | <b>33.76%</b>               |
| <b>OTHER SOURCES</b>                                    |  |                           |                    |                           |                             |
| Operating Funds Investment Income                       | \$1,310,970                            | \$1,802,123               | \$491,154          | 37.5%                     | 1.22%                       |
| Administrative Charge - Bookstore                       | 500,000                                | 500,000                   | 0                  | 0.0%                      | 0.34%                       |
| Administrative Charge - Other Auxiliaries               | 574,418                                | 636,888                   | 62,470             | 10.9%                     | 0.43%                       |
| Alumni Relations  | 283,050                                | 253,050                   | (30,000)           | -10.6%                    | 0.17%                       |
| Sales & Services of Educational Activities              | 119,700                                | 119,700                   | 0                  | 0.0%                      | 0.08%                       |
| Private Gifts   | 88,000                                 | 95,000                    | 7,000              | 8.0%                      | 0.06%                       |
| Other-Miscellaneous                                     | 791,806                                | 779,306                   | (12,500)           | -1.6%                     | 0.53%                       |
| <b>Subtotal - Other Sources</b>                         | <b>\$3,667,944</b>                     | <b>\$4,186,067</b>        | <b>\$518,124</b>   | <b>14.1%</b>              | <b>2.83%</b>                |
| <b>TOTAL GENERAL FUND REVENUE</b>                       | <b>\$142,712,000</b>                   | <b>\$148,000,000</b>      | <b>\$5,288,000</b> | <b>3.7%</b>               | <b>100.00%</b>              |

## YOUNGSTOWN STATE UNIVERSITY

General Fund Expenditures by Natural Classification  
FY 2008 and FY 2009

|  | FY 2008             |                  | FY 2009              |                  | CHANGE             | PERCENT CHANGE |
|--|---------------------|------------------|----------------------|------------------|--------------------|----------------|
|  | MODIFIED BUDGET     | PERCENT OF TOTAL | BUDGET               | PERCENT OF TOTAL |                    |                |
| <b>PERSONNEL</b>                                     |                     |                  |                      |                  |                    |                |
| <b>Full Service Faculty</b>                          |                     |                  |                      |                  |                    |                |
| Professor  | \$16,217,342        | 11.4%            | \$16,394,616         | 11.1%            | \$177,274          | 1.1%           |
| Associate Professor                                  | 6,670,464           | 4.7%             | 7,531,945            | 5.1%             | 861,482            | 12.9%          |
| Assistant Professor                                  | 6,731,217           | 4.7%             | 6,660,194            | 4.5%             | (71,023)           | -1.1%          |
| Instructor   | 1,421,575           | 1.0%             | 1,967,612            | 1.3%             | 546,037            | 38.4%          |
| <b>Subtotal - Full Service Faculty Salaries</b>      | <b>\$31,040,597</b> | <b>21.8%</b>     | <b>\$32,554,368</b>  | <b>22.0%</b>     | <b>\$1,513,771</b> | <b>4.9%</b>    |
| <b>Temporary Faculty</b>                             |                     |                  |                      |                  |                    |                |
| Summer School  | \$3,060,000         | 2.1%             | \$3,060,000          | 2.1%             | \$0                | 0.0%           |
| Faculty Overload                                     | 72,000              | 0.1%             | 72,000               | 0.0%             | 0                  | 0.0%           |
| Part-Time Faculty                                    | 4,162,266           | 2.9%             | 4,162,266            | 2.8%             | 0                  | 0.0%           |
| Continuing Education Faculty                         | 109,174             | 0.1%             | 109,174              | 0.1%             | 0                  | 0.0%           |
| Extended Teaching Service                            | 1,577,000           | 1.1%             | 1,577,000            | 1.1%             | 0                  | 0.0%           |
| <b>Subtotal - Temporary Faculty Salaries</b>         | <b>\$8,980,440</b>  | <b>6.3%</b>      | <b>\$8,980,440</b>   | <b>6.1%</b>      | <b>\$0</b>         | <b>0.0%</b>    |
| <b>Total Faculty Salaries</b>                        | <b>\$40,021,037</b> | <b>28.0%</b>     | <b>\$41,534,808</b>  | <b>28.1%</b>     | <b>\$1,513,771</b> | <b>3.8%</b>    |
| <b>Permanent Staff</b>                               |                     |                  |                      |                  |                    |                |
| Professional/Administrative- Full-Time               | \$13,653,362        | 9.6%             | \$14,175,233         | 9.6%             | \$521,871          | 3.8%           |
| Professional/Administrative- Part-Time               | 302,777             | 0.2%             | 297,803              | 0.2%             | (4,974)            | -1.6%          |
| Classified-Permanent (Part-Time & Full-Time)         | 16,211,196          | 11.4%            | 15,770,667           | 10.7%            | (440,529)          | -2.7%          |
| <b>Subtotal - Permanent Staff Salaries</b>           | <b>\$30,167,335</b> | <b>21.1%</b>     | <b>\$30,243,703</b>  | <b>20.4%</b>     | <b>\$76,368</b>    | <b>0.3%</b>    |
| <b>Temporary Staff</b>                               |                     |                  |                      |                  |                    |                |
| Classified Temporary/Intermittent                    | \$681,413           | 0.5%             | \$637,765            | 0.4%             | (\$43,648)         | -6.4%          |
| Classified Overtime                                  | 141,610             | 0.1%             | 150,209              | 0.1%             | 8,599              | 6.1%           |
| Supplementary Salaries                               | 121,308             | 0.1%             | 126,508              | 0.1%             | 5,200              | 4.3%           |
| Occasional Service Payment                           | 21,122              | 0.0%             | 21,122               | 0.0%             | 0                  | 0.0%           |
| <b>Subtotal - Temporary Staff Salaries</b>           | <b>\$965,453</b>    | <b>0.7%</b>      | <b>\$935,604</b>     | <b>0.6%</b>      | <b>(\$29,849)</b>  | <b>-3.1%</b>   |
| <b>Total Staff Salaries</b>                          | <b>\$31,132,788</b> | <b>21.8%</b>     | <b>\$31,179,307</b>  | <b>21.1%</b>     | <b>\$46,519</b>    | <b>0.1%</b>    |
| <b>Students</b>                                      |                     |                  |                      |                  |                    |                |
| Graduate Assistants                                  | \$1,211,920         | 0.8%             | \$1,211,920          | 0.8%             | \$0                | 0.0%           |
| Graduate Assistant Interns                           | 20,000              | 0.0%             | 23,500               | 0.0%             | 3,500              | 17.5%          |
| Student Assistants                                   | 1,916,219           | 1.3%             | 1,916,219            | 1.3%             | 0                  | 0.0%           |
| Research Assistants                                  | 83,265              | 0.1%             | 83,265               | 0.1%             | 0                  | 0.0%           |
| Task Based Stipends                                  | 293,183             | 0.2%             | 296,688              | 0.2%             | 3,505              | 1.2%           |
| <b>Subtotal - Student Salaries</b>                   | <b>\$3,524,587</b>  | <b>2.5%</b>      | <b>\$3,531,592</b>   | <b>2.4%</b>      | <b>\$7,005</b>     | <b>0.2%</b>    |
| <b>Total - Faculty, Staff &amp; Student Salaries</b> | <b>\$74,678,412</b> | <b>52.3%</b>     | <b>\$76,245,706</b>  | <b>51.5%</b>     | <b>\$1,567,294</b> | <b>2.1%</b>    |
| <b>Fringe Benefits</b>                               |                     |                  |                      |                  |                    |                |
| Healthcare Insurance                                 | N/A                 | N/A              | \$9,588,303          | 6.5%             | N/A                | N/A            |
| Admin. & Plan Design Changes (Healthcare)            | N/A                 | N/A              | (\$300,000)          | -0.2%            | N/A                | N/A            |
| Other Fringe Benefits                                | N/A                 | N/A              | \$15,381,236         | 10.4%            | N/A                | N/A            |
| <b>Total Fringe Benefits</b>                         | <b>\$24,198,445</b> | <b>17.0%</b>     | <b>\$24,969,539</b>  | <b>16.9%</b>     | <b>\$771,094</b>   | <b>3.2%</b>    |
| <b>TOTAL SALARIES &amp; FRINGE BENEFITS</b>          | <b>\$98,876,857</b> | <b>69.3%</b>     | <b>\$101,215,245</b> | <b>68.4%</b>     | <b>\$2,338,388</b> | <b>2.4%</b>    |

## YOUNGSTOWN STATE UNIVERSITY

General Fund Expenditures by Natural Classification (continued)  
FY 2008 and FY 2009

|   | FY 2008              |                  | FY 2009              |                  | CHANGE             | PERCENT CHANGE |
|---|----------------------|------------------|----------------------|------------------|--------------------|----------------|
|   | MODIFIED BUDGET      | PERCENT OF TOTAL | BUDGET               | PERCENT OF TOTAL |                    |                |
| <b>OPERATING EXPENSES</b>                   |                      |                  |                      |                  |                    |                |
| Supplies                                    | \$2,118,778          | 1.5%             | \$2,105,533          | 1.4%             | (\$13,245)         | -0.6%          |
| Travel & Related Expenses                   | 1,235,748            | 0.9%             | 1,217,948            | 0.8%             | (17,800)           | -1.4%          |
| Information & Communication                 | 1,594,653            | 1.1%             | 1,551,380            | 1.0%             | (43,273)           | -2.7%          |
| Maintenance/Repairs/Utilities               | 7,331,691            | 5.1%             | 7,395,735            | 5.0%             | 64,044             | 0.9%           |
| Library Acquisitions                        | 1,075,160            | 0.8%             | 1,075,160            | 0.7%             | 0                  | 0.0%           |
| Equipment                                   | 639,508              | 0.4%             | 607,508              | 0.4%             | (32,000)           | -5.0%          |
| <b>TOTAL OPERATING</b>                      | <b>\$13,995,538</b>  | <b>9.8%</b>      | <b>\$13,953,264</b>  | <b>9.4%</b>      | <b>(\$42,274)</b>  | <b>-0.3%</b>   |
| <b>MISCELLANEOUS</b>                        |                      |                  |                      |                  |                    |                |
| Student Scholarships, Aid & Awards          | \$3,476,239          | 2.4%             | \$3,476,239          | 2.3%             | \$0                | 0.0%           |
| General Insurance                           | 487,370              | 0.3%             | 487,370              | 0.3%             | 0                  | 0.0%           |
| Professional Fees & Services                | 1,689,005            | 1.2%             | 1,852,995            | 1.3%             | 163,990            | 9.7%           |
| Bad Debt/Collections                        | 878,604              | 0.6%             | 878,604              | 0.6%             | 0                  | 0.0%           |
| Rentals - Non-Facilities                    | 541,854              | 0.4%             | 543,854              | 0.4%             | 2,000              | 0.4%           |
| Other                                       | 882,332              | 0.6%             | 955,932              | 0.6%             | 73,600             | 8.3%           |
| <b>TOTAL MISCELLANEOUS</b>                  | <b>\$7,955,404</b>   | <b>5.6%</b>      | <b>\$8,194,994</b>   | <b>5.5%</b>      | <b>\$239,590</b>   | <b>3.0%</b>    |
| <b>OTHER</b>                                |                      |                  |                      |                  |                    |                |
| <b>Transfers</b>                            |                      |                  |                      |                  |                    |                |
| Intercollegiate Athletics                   | \$6,827,177          | 4.8%             | \$7,098,000          | 4.8%             | \$270,823          | 4.0%           |
| Challenge Funds                             | 2,126,614            | 1.5%             | 2,126,614            | 1.4%             | 0                  | 0.0%           |
| Laboratory/Materials Fee to designated fund | 2,425,000            | 1.7%             | 2,675,000            | 1.8%             | 250,000            | 10.3%          |
| Kilcawley Center                            | 1,100,396            | 0.8%             | 1,137,801            | 0.8%             | 37,405             | 3.4%           |
| ERIP Base Reserve                           | 1,153,405            | 0.0%             | 0                    | 0.0%             | (1,153,405)        | -100.0%        |
| Debt Service/Budget Contingencies           | N/A                  | N/A              | 2,700,000            | N/A              | N/A                | N/A            |
| Marketing Campaign                          | 300,000              | 0.2%             | 300,000              | 0.2%             | 0                  | 0.0%           |
| Andrews Recreation/Wellness Center          | 1,176,000            | 0.8%             | 1,237,985            | 0.8%             | 61,985             | 5.3%           |
| Technology Initiative                       | 2,327,663            | 1.6%             | 2,692,427            | 1.8%             | 364,764            | 15.7%          |
| Transfer in from other funds                | (735,000)            | -0.5%            | (175,000)            | -0.1%            | 560,000            | -76.2%         |
| Capital Lease, Energy Conservation Project  | 1,179,666            | 0.8%             | 1,179,666            | 0.8%             | 0                  | 0.0%           |
| Transfer to 5% Operating Reserve            | 250,000              | 0.2%             | 370,000              | 0.3%             | 120,000            | 48.0%          |
| Employee Wellness Program                   | N/A                  | N/A              | 300,000              | 0.2%             | N/A                | N/A            |
| Other                                       | 908,875              | 0.6%             | 881,055              | 0.6%             | (27,820)           | -3.1%          |
| <b>Subtotal - Transfers</b>                 | <b>\$19,039,796</b>  | <b>13.3%</b>     | <b>\$22,523,548</b>  | <b>15.2%</b>     | <b>\$3,483,752</b> | <b>18.3%</b>   |
| <b>Miscellaneous Other</b>                  |                      |                  |                      |                  |                    |                |
| Area Contingency Accounts & Other           | \$2,594,405          | 1.8%             | \$1,920,948          | 1.3%             | (\$673,457)        | -26.0%         |
| Strategic Initiatives                       | 250,000              | 0.2%             | 192,000              | 0.1%             | (58,000)           | -23.2%         |
| <b>Subtotal - Miscellaneous Other</b>       | <b>\$2,844,405</b>   | <b>2.0%</b>      | <b>\$2,112,948</b>   | <b>1.4%</b>      | <b>(\$731,457)</b> | <b>-25.7%</b>  |
| <b>TOTAL OTHER</b>                          | <b>\$21,884,201</b>  | <b>15.3%</b>     | <b>\$24,636,496</b>  | <b>16.6%</b>     | <b>\$2,752,295</b> | <b>12.6%</b>   |
| <b>TOTAL GENERAL FUND</b>                   | <b>\$142,712,000</b> | <b>100.0%</b>    | <b>\$148,000,000</b> | <b>100.0%</b>    | <b>\$5,288,000</b> | <b>3.7%</b>    |

**YOUNGSTOWN STATE UNIVERSITY**

APPENDIX C

**General Fund Expenditures by Division  
FY 2008 and FY 2009**

| <b>DIVISION</b>                                    | <b>FY 2008<br/>MODIFIED<br/>BUDGET</b> | <b>FY 2009<br/>BUDGET</b> | <b>CHANGE</b>        | <b>PERCENT<br/>CHANGE</b> | <b>PERCENT<br/>OF TOTAL</b> |
|--|--|---------------------------|----------------------|---------------------------|-----------------------------|
| <b>ACADEMIC AFFAIRS</b>                            |  |                           |                      |                           |                             |
| Academic Support and Temporary Faculty             | \$16,554,899                           | \$17,093,190              | \$538,291            | 3.3%                      | 11.5%                       |
| Vacancy Pool (Search in Progress)                  | 1,951,935                              | 1,898,469                 | (53,466)             | -2.7%                     | 1.3%                        |
| College of Liberal Arts & Social Sciences          | 12,423,210                             | 12,908,457                | 485,247              | 3.9%                      | 8.7%                        |
| College of Business Administration                 | 5,739,226                              | 6,067,149                 | 327,923              | 5.7%                      | 4.1%                        |
| College of Education                               | 5,375,404                              | 5,734,450                 | 359,046              | 6.7%                      | 3.9%                        |
| College of Science, Technology, Engineering & Math | 13,919,722                             | 14,304,870                | 385,148              | 2.8%                      | 9.7%                        |
| College of Fine & Performing Arts                  | 6,893,521                              | 7,392,117                 | 498,595              | 7.2%                      | 5.0%                        |
| College of Health & Human Services                 | 9,855,980                              | 10,622,994                | 767,015              | 7.8%                      | 7.2%                        |
| School of Graduate Studies                         | 1,768,573                              | 1,755,658                 | (12,915)             | -0.7%                     | 1.2%                        |
| Laboratory/Materials Fee (transfer)                | 2,425,000                              | 2,675,000                 | 250,000              | 10.3%                     | 1.8%                        |
| <b>Total - Academic Affairs</b>                    | <b>\$76,907,470</b>                    | <b>\$80,452,354</b>       | <b>\$3,544,884</b>   | <b>4.6%</b>               | <b>54.4%</b>                |
| <b>FINANCE &amp; ADMINISTRATION</b>                |  |                           |                      |                           |                             |
| Administrative Services                            | \$7,425,099                            | \$7,343,051               | (\$82,048)           | -1.1%                     | 5.0%                        |
| Financial Services & Budget                        | 4,405,315                              | 4,268,447                 | (136,868)            | -3.1%                     | 2.9%                        |
| Human Resources                                    | 1,341,150                              | 1,293,532                 | (47,618)             | -3.6%                     | 0.9%                        |
| Other Administration                               | 415,602                                | 326,838                   | (88,764)             | -21.4%                    | 0.2%                        |
| Subtotal - Administration                          | \$13,587,166                           | \$13,231,868              | (\$355,298)          | -2.6%                     | 8.9%                        |
| Institution-Wide                                   | 8,539,259                              | 7,791,046                 | (748,213)            | -8.8%                     | 5.3%                        |
| <b>Total - Finance &amp; Administration</b>        | <b>\$22,126,425</b>                    | <b>\$21,022,914</b>       | <b>(\$1,103,511)</b> | <b>-5.0%</b>              | <b>14.2%</b>                |
| <b>OFFICE OF THE PRESIDENT</b>                     |  |                           |                      |                           |                             |
| Office of the President                            | \$1,813,727                            | \$1,973,715               | \$159,989            | 8.8%                      | 1.3%                        |
| Institution-Wide                                   | 369,698                                | 369,698                   | 0                    | 0.0%                      | 0.2%                        |
| <b>Total - Office of the President</b>             | <b>\$2,183,425</b>                     | <b>\$2,343,413</b>        | <b>\$159,989</b>     | <b>7.3%</b>               | <b>1.6%</b>                 |
| <b>STUDENT AFFAIRS</b>                             |  |                           |                      |                           |                             |
| Enrollment Services                                | \$3,901,239                            | \$3,881,702               | (\$19,537)           | -0.5%                     | 2.6%                        |
| Student Life                                       | 2,251,780                              | 2,190,990                 | (60,790)             | -2.7%                     | 1.5%                        |
| Other Student Affairs                              | 1,135,343                              | 1,127,401                 | (7,942)              | -0.7%                     | 0.8%                        |
| Subtotal - Student Affairs                         | \$7,288,362                            | \$7,200,093               | (\$88,269)           | -1.2%                     | 4.9%                        |
| Institution-Wide                                   | 5,925,912                              | 5,927,142                 | 1,230                | 0.0%                      | 4.0%                        |
| <b>Total - Student Affairs</b>                     | <b>\$13,214,275</b>                    | <b>\$13,127,235</b>       | <b>(\$87,040)</b>    | <b>-0.7%</b>              | <b>8.9%</b>                 |
| <b>TECHNOLOGY</b>                                  |  |                           |                      |                           |                             |
| Technology   | \$7,666,534                            | \$7,289,918               | (\$376,616)          | -4.9%                     | 4.9%                        |
| Technology Master Plan Transfer                    | 2,327,663                              | 2,692,427                 | 364,764              | 15.7%                     | 1.8%                        |
| <b>Total - Technology</b>                          | <b>\$9,994,197</b>                     | <b>\$9,982,345</b>        | <b>(\$11,852)</b>    | <b>-0.1%</b>              | <b>6.7%</b>                 |
| <b>ADVANCEMENT</b>                                 | <b>\$3,749,075</b>                     | <b>\$3,723,617</b>        | <b>(\$25,458)</b>    | <b>-0.7%</b>              | <b>2.5%</b>                 |
| <b>NON-DIVISIONAL</b>                              |  |                           |                      |                           |                             |
| Institutional Reserve (Transfer)                   | \$250,000                              | \$370,000                 | \$120,000            | 48.0%                     | 0.3%                        |
| Transfers  | 14,037,133                             | 16,786,121                | 2,748,988            | 19.6%                     | 11.3%                       |
| Strategic Initiatives                              | 250,000                                | 192,000                   | (58,000)             | -23.2%                    | 0.1%                        |
| <b>Total - Non-Divisional</b>                      | <b>\$14,537,133</b>                    | <b>\$17,348,121</b>       | <b>\$2,810,988</b>   | <b>19.3%</b>              | <b>11.7%</b>                |
| <b>Total General Fund</b>                          | <b>\$142,712,000</b>                   | <b>\$148,000,000</b>      | <b>\$5,288,000</b>   | <b>3.7%</b>               | <b>100.0%</b>               |



## YOUNGSTOWN STATE UNIVERSITY

**Auxiliary Detail**  
**FY 2008 and FY 2009**

**INTERCOLLEGIATE ATHLETICS**

|                                       | <u>FY 2008</u>     | <u>FY 2009</u>      | <u>CHANGE</u>    | <u>PERCENT<br/>CHANGE</u> |
|---------------------------------------|--------------------|---------------------|------------------|---------------------------|
| <b>EARNED INCOME</b>                  |                    |                     |                  |                           |
| Football Tickets                      | \$455,000          | \$425,000           | (\$30,000)       | -6.6%                     |
| Basketball Tickets                    | 120,000            | 118,000             | (2,000)          | -1.7%                     |
| Guarantees                            | 716,500            | 795,000             | 78,500           | 11.0%                     |
| Program Sales                         | 10,000             | 8,750               | (1,250)          | -12.5%                    |
| Campus Vending Concessions            | 105,000            | 105,000             | 0                | 0.0%                      |
| Royalty Commission                    | 30,000             | 35,000              | 5,000            | 16.7%                     |
| NCAA Revenue Sharing                  | 450,000            | 450,000             | 0                | 0.0%                      |
| Program Advertising Sales/Recognition | 140,000            | 150,000             | 10,000           | 7.1%                      |
| Radio/Television Income               | 45,000             | 50,000              | 5,000            | 11.1%                     |
| Pouring Rights & Miscellaneous        | 115,000            | 175,000             | 60,000           | 52.2%                     |
| Scoreboard Advertising                |                    |                     |                  |                           |
| Football                              | 100,000            | 100,000             | 0                | 0.0%                      |
| Basketball                            | 35,000             | 35,000              | 0                | 0.0%                      |
| Viewing Boxes Contributions           | 425,000            | 420,000             | (5,000)          | -1.2%                     |
| <b>Total Earned Income</b>            | <b>\$2,746,500</b> | <b>\$2,866,750</b>  | <b>\$120,250</b> | <b>4.4%</b>               |
| <b>OTHER RESOURCES</b>                |                    |                     |                  |                           |
| General Fund Allocation               | \$6,827,177        | \$7,098,000         | \$270,823        | 4.0%                      |
| Athletic Event Concessions            | 80,000             | 80,000              | 0                | 0.0%                      |
| Scholarship Support                   | 0                  | 96,958              | 96,958           | N/A                       |
| <b>Total Other Sources</b>            | <b>\$6,907,177</b> | <b>\$7,274,958</b>  | <b>\$367,781</b> | <b>5.3%</b>               |
| <b>TOTAL RESOURCES</b>                | <b>\$9,653,677</b> | <b>\$10,141,708</b> | <b>\$488,031</b> | <b>5.1%</b>               |
| <b>EXPENDITURES</b>                   |                    |                     |                  |                           |
| Permanent Staff                       | \$2,783,464        | \$2,802,239         | \$18,775         | 0.7%                      |
| Temporary Staff                       | 90,285             | 94,829              | 4,544            | 5.0%                      |
| Fringe Benefits                       | 935,869            | 932,013             | (3,856)          | -0.4%                     |
| Debt Service (transfer)               | 0                  | 155,561             | 155,561          | N/A                       |
| Capital Improvements (transfer)       | 100,000            | 100,000             | 0                | 0.0%                      |
| Scholarships                          | 3,444,181          | 3,541,139           | 96,958           | 2.8%                      |
| Operating                             | 2,299,878          | 2,515,927           | 216,049          | 9.4%                      |
| <b>TOTAL EXPENDITURES</b>             | <b>\$9,653,677</b> | <b>\$10,141,708</b> | <b>\$488,031</b> | <b>5.1%</b>               |

## YOUNGSTOWN STATE UNIVERSITY

**Auxiliary Detail**  
**FY 2008 and FY 2009**

| <u><b>ATHLETIC CONCESSIONS</b></u>    |                                |                                |                              |                              |
|---------------------------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|
|                                       | <u><b>FY 2008</b></u>          | <u><b>FY 2009</b></u>          | <u><b>CHANGE</b></u>         | <u><b>PERCENT CHANGE</b></u> |
| <b>EARNED INCOME</b>                  |                                |                                |                              |                              |
| Concession Sales                      | \$340,705                      | \$345,207                      | \$4,502                      | 1.32%                        |
| <b>TOTAL RESOURCES</b>                | <u><u><b>\$340,705</b></u></u> | <u><u><b>\$345,207</b></u></u> | <u><u><b>\$4,502</b></u></u> | <u><u><b>1.32%</b></u></u>   |
| <b>EXPENDITURES</b>                   |                                |                                |                              |                              |
| Permanent Staff                       | \$0                            | \$0                            | \$0                          | 0.00%                        |
| Temporary Staff                       | 54,356                         | 54,356                         | 0                            | 0.00%                        |
| Fringe Benefits                       | 7,914                          | 12,416                         | 4,502                        | 56.89%                       |
| Administrative Charge                 | 13,622                         | 13,622                         | 0                            | 0.00%                        |
| Operating                             | 184,813                        | 184,813                        | 0                            | 0.00%                        |
| Transfer to Intercollegiate Athletics | 80,000                         | 80,000                         | 0                            | 0.00%                        |
| <b>TOTAL EXPENDITURES</b>             | <u><u><b>\$340,705</b></u></u> | <u><u><b>\$345,207</b></u></u> | <u><u><b>\$4,502</b></u></u> | <u><u><b>1.32%</b></u></u>   |

| <u><b>HOUSING SERVICES</b></u>    |                                  |                                  |                               |                              |
|-----------------------------------|----------------------------------|----------------------------------|-------------------------------|------------------------------|
|                                   | <u><b>FY 2008</b></u>            | <u><b>FY 2009</b></u>            | <u><b>CHANGE</b></u>          | <u><b>PERCENT CHANGE</b></u> |
| <b>EARNED INCOME</b>              |                                  |                                  |                               |                              |
| Room Rentals and Board            | \$5,614,725                      | \$5,660,700                      | \$45,975                      | 0.82%                        |
| Vending Machine Commissions       | 20,000                           | 20,000                           | 0                             | 0.00%                        |
| Rentals-Guests and Special Groups | 150,000                          | 175,000                          | 25,000                        | 16.67%                       |
| <b>Total Earned Income</b>        | <u><u><b>\$5,784,725</b></u></u> | <u><u><b>\$5,855,700</b></u></u> | <u><u><b>\$70,975</b></u></u> | <u><u><b>1.23%</b></u></u>   |
| <b>TOTAL RESOURCES</b>            | <u><u><b>\$5,784,725</b></u></u> | <u><u><b>\$5,855,700</b></u></u> | <u><u><b>\$70,975</b></u></u> | <u><u><b>1.23%</b></u></u>   |
| <b>EXPENDITURES</b>               |                                  |                                  |                               |                              |
| Permanent Staff                   | \$477,472                        | \$495,184                        | \$17,712                      | 3.71%                        |
| Temporary Staff                   | 390,000                          | 299,000                          | (91,000)                      | -23.33%                      |
| Fringe Benefits                   | 199,312                          | 191,881                          | (7,431)                       | -3.73%                       |
| Debt Service                      | 1,242,000                        | 1,242,000                        | 0                             | 0.00%                        |
| Administrative Charge             | 162,000                          | 204,000                          | 42,000                        | 25.93%                       |
| Operating                         | 3,313,941                        | 3,423,635                        | 109,694                       | 3.31%                        |
| <b>TOTAL EXPENDITURES</b>         | <u><u><b>\$5,784,725</b></u></u> | <u><u><b>\$5,855,700</b></u></u> | <u><u><b>\$70,975</b></u></u> | <u><u><b>1.23%</b></u></u>   |

## YOUNGSTOWN STATE UNIVERSITY

**Auxiliary Detail**  
**FY 2008 and FY 2009**

| <u>BOOKSTORE</u>          |                    |                    |                  |                       |
|---------------------------|--------------------|--------------------|------------------|-----------------------|
|                           | <u>FY 2008</u>     | <u>FY 2009</u>     | <u>CHANGE</u>    | <u>PERCENT CHANGE</u> |
| <b>EARNED INCOME</b>      |                    |                    |                  |                       |
| Register Sales            | \$5,750,000        | \$6,000,000        | \$250,000        | 4.35%                 |
| <b>TOTAL RESOURCES</b>    | <b>\$5,750,000</b> | <b>\$6,000,000</b> | <b>\$250,000</b> | <b>4.35%</b>          |
| <b>EXPENDITURES</b>       |                    |                    |                  |                       |
| Permanent Staff           | \$443,146          | \$442,667          | (\$479)          | -0.11%                |
| Temporary Staff           | 195,000            | 220,000            | 25,000           | 12.82%                |
| Fringe Benefits           | 177,803            | 169,679            | (8,124)          | -4.57%                |
| Administrative Charge     | 500,000            | 500,000            | 0                | 0.00%                 |
| Operating                 | 4,434,051          | 4,667,653          | 233,602          | 5.27%                 |
| <b>TOTAL EXPENDITURES</b> | <b>\$5,750,000</b> | <b>\$6,000,000</b> | <b>\$250,000</b> | <b>4.35%</b>          |

| <u>PARKING SERVICES</u>            |                    |                    |                  |                       |
|------------------------------------|--------------------|--------------------|------------------|-----------------------|
|                                    | <u>FY 2008</u>     | <u>FY 2009</u>     | <u>CHANGE</u>    | <u>PERCENT CHANGE</u> |
| <b>EARNED INCOME</b>               |                    |                    |                  |                       |
| Parking Permits-Faculty & Staff    | \$470,000          | \$490,000          | \$20,000         | 4.26%                 |
| Parking Permits-Students           | 1,441,500          | 1,600,000          | 158,500          | 11.00%                |
| Parking Fines                      | 50,000             | 54,500             | 4,500            | 9.00%                 |
| Parking Fees-Special Events        | 80,000             | 80,000             | 0                | 0.00%                 |
| Daily Parking Fees                 | 45,000             | 45,000             | 0                | 0.00%                 |
| Parking Meters                     | 6,000              | 10,000             | 4,000            | 66.67%                |
| Parking Permits-Contracted Service | 20,000             | 20,000             | 0                | 0.00%                 |
| Control Card Replacement           | 500                | 500                | 0                | 0.00%                 |
| Weekly Permits                     | 15,000             | 20,000             | 5,000            | 33.33%                |
| <b>Total Earned Income</b>         | <b>\$2,128,000</b> | <b>\$2,320,000</b> | <b>\$192,000</b> | <b>9.02%</b>          |
| <b>TOTAL RESOURCES</b>             | <b>\$2,128,000</b> | <b>\$2,320,000</b> | <b>\$192,000</b> | <b>9.02%</b>          |
| <b>EXPENDITURES</b>                |                    |                    |                  |                       |
| Permanent Staff                    | \$372,859          | \$460,443          | \$87,584         | 23.49%                |
| Temporary Staff                    | 437,852            | 364,852            | (73,000)         | -16.67%               |
| Fringe Benefits                    | 179,421            | 184,189            | 4,768            | 2.66%                 |
| Administrative Charge              | 186,430            | 195,000            | 8,570            | 4.60%                 |
| Operating                          | 951,438            | 1,115,516          | 164,078          | 17.25%                |
| <b>TOTAL EXPENDITURES</b>          | <b>\$2,128,000</b> | <b>\$2,320,000</b> | <b>\$192,000</b> | <b>9.02%</b>          |

## YOUNGSTOWN STATE UNIVERSITY

**Auxiliary Detail**  
**FY 2008 and FY 2009**

| <u><b>KILCAWLEY CENTER</b></u>            |                           |                           |                        |                                  |
|---|---------------------------|---------------------------|------------------------|----------------------------------|
|   | <u><b>FY 2008</b></u>     | <u><b>FY 2009</b></u>     | <u><b>CHANGE</b></u>   | <u><b>PERCENT<br/>CHANGE</b></u> |
| <b>EARNED INCOME</b>                      |                           |                           |                        |                                  |
| Food Services Commissions                 | \$245,000                 | \$280,000                 | \$35,000               | 14.29%                           |
| Candy Desk                                | 51,000                    | 55,000                    | 4,000                  | 7.84%                            |
| Duplication                               | 580,000                   | 570,000                   | (10,000)               | -1.72%                           |
| Graphic Center                            | 50,000                    | 52,000                    | 2,000                  | 4.00%                            |
| Recreation Room                           | 10,000                    | 10,000                    | 0                      | 0.00%                            |
| Room Rental                               | 29,000                    | 29,000                    | 0                      | 0.00%                            |
| Vending and Miscellaneous Sales & Service | 44,386                    | 44,386                    | 0                      | 0.00%                            |
| <b>Total Earned Income</b>                | <u><b>\$1,009,386</b></u> | <u><b>\$1,040,386</b></u> | <u><b>\$31,000</b></u> | <u><b>3.07%</b></u>              |
| <b>OTHER RESOURCES</b>                    |                           |                           |                        |                                  |
| General Fund Allocation                   | \$1,100,396               | \$1,137,801               | \$37,405               | 3.40%                            |
| <b>TOTAL RESOURCES</b>                    | <u><b>\$2,109,782</b></u> | <u><b>\$2,178,187</b></u> | <u><b>\$68,405</b></u> | <u><b>3.24%</b></u>              |
| <b>EXPENDITURES</b>                       |                           |                           |                        |                                  |
| Permanent Staff                           | \$459,246                 | \$494,688                 | \$35,442               | 7.72%                            |
| Temporary Staff                           | 158,500                   | 175,527                   | 17,027                 | 10.74%                           |
| Fringe Benefits                           | 170,920                   | 172,023                   | 1,103                  | 0.65%                            |
| Administrative Charge                     | 126,000                   | 126,000                   | 0                      | 0.00%                            |
| Operating                                 | 1,195,116                 | 1,209,948                 | 14,832                 | 1.24%                            |
| <b>TOTAL EXPENDITURES</b>                 | <u><b>\$2,109,782</b></u> | <u><b>\$2,178,187</b></u> | <u><b>\$68,405</b></u> | <u><b>3.24%</b></u>              |

| <u><b>TELEPHONE SERVICE-RESIDENCE HALL</b></u> |                         |                         |                      |                                  |
|--|-------------------------|-------------------------|----------------------|----------------------------------|
|  | <u><b>FY 2008</b></u>   | <u><b>FY 2009</b></u>   | <u><b>CHANGE</b></u> | <u><b>PERCENT<br/>CHANGE</b></u> |
| <b>EARNED INCOME</b>                           |                         |                         |                      |                                  |
| Local Service                                  | \$115,000               | \$115,000               | \$0                  | 0.00%                            |
| Long Distance Service                          | 2,100                   | 2,100                   | 0                    | 0.00%                            |
| <b>TOTAL RESOURCES</b>                         | <u><b>\$117,100</b></u> | <u><b>\$117,100</b></u> | <u><b>\$0</b></u>    | <u><b>0.00%</b></u>              |
| <b>EXPENDITURES</b>                            |                         |                         |                      |                                  |
| Permanent Staff                                | \$12,636                | \$12,636                | \$0                  | 0.00%                            |
| Temporary Staff                                | 12,000                  | 12,000                  | 0                    | 0.00%                            |
| Fringe Benefits                                | 5,275                   | 5,275                   | 0                    | 0.00%                            |
| Administrative Charge                          | 10,666                  | 10,666                  | 0                    | 0.00%                            |
| Operating                                      | 76,523                  | 76,523                  | 0                    | 0.00%                            |
| <b>TOTAL EXPENDITURES</b>                      | <u><b>\$117,100</b></u> | <u><b>\$117,100</b></u> | <u><b>\$0</b></u>    | <u><b>0.00%</b></u>              |

## YOUNGSTOWN STATE UNIVERSITY

**Auxiliary Detail**  
**FY 2008 and FY 2009**

**ANDREWS RECREATION AND WELLNESS CENTER**

|                              | <u>FY 2008</u>            | <u>FY 2009</u>            | <u>CHANGE</u>          | <u>PERCENT<br/>CHANGE</u> |
|------------------------------|---------------------------|---------------------------|------------------------|---------------------------|
| <b>EARNED INCOME</b>         |                           |                           |                        |                           |
| Faculty & Staff Memberships  | \$19,000                  | \$19,000                  | \$0                    | 0.00%                     |
| Guest Passes                 | \$8,000                   | \$8,000                   | \$0                    | 0.00%                     |
| Program Fees                 | \$10,000                  | \$10,000                  | \$0                    | 0.00%                     |
| <b>Total Earned Income</b>   | <u>\$37,000</u>           | <u>\$37,000</u>           | <u>\$0</u>             | <u>0.00%</u>              |
| <b>OTHER RESOURCES</b>       |                           |                           |                        |                           |
| General Fund Allocation      | \$1,176,000               | \$1,237,985               | \$61,985               | 5.27%                     |
| <b>Total Other Resources</b> | <u>\$1,176,000</u>        | <u>\$1,237,985</u>        | <u>\$61,985</u>        | <u>5.27%</u>              |
| <b>TOTAL RESOURCES</b>       | <u><b>\$1,213,000</b></u> | <u><b>\$1,274,985</b></u> | <u><b>\$61,985</b></u> | <u><b>5.11%</b></u>       |
| <b>EXPENDITURES</b>          |                           |                           |                        |                           |
| Permanent Staff              | \$263,445                 | \$267,798                 | \$4,353                | 1.65%                     |
| Temporary Staff              | 362,500                   | 397,800                   | 35,300                 | 9.74%                     |
| Fringe Benefits              | 115,051                   | 119,183                   | 4,132                  | 3.59%                     |
| Administrative Charge        | 75,700                    | 87,600                    | 11,900                 | 15.72%                    |
| Operating                    | 396,304                   | 402,604                   | 6,300                  | 1.59%                     |
| <b>TOTAL EXPENDITURES</b>    | <u><b>\$1,213,000</b></u> | <u><b>\$1,274,985</b></u> | <u><b>\$61,985</b></u> | <u><b>5.11%</b></u>       |

**YOUNGSTOWN STATE UNIVERSITY**  
**Scholarship Summary**  
**FY 2008 and FY 2009**

|   | <b>Total<br/>FY 2008</b> | <b>Foundation<br/>FY 2009</b> | <b>University*<br/>FY 2009</b> | <b>Total<br/>FY 2009</b> |
|---|--------------------------|-------------------------------|--------------------------------|--------------------------|
| <b><u>Restricted Scholarship Programs:</u></b>  |                          |                               |                                |                          |
| <b>DONOR RESTRICTED</b>   | \$666,050                | \$666,050                     |                                | \$666,050                |
| <b>SPECIAL TALENT</b>   | 86,000                   | 86,000                        |                                | 86,000                   |
| <b>SPECIAL PURPOSE</b>  | 337,500                  | 237,500                       | 313,000                        | 550,500                  |
| <b>ATHLETIC</b>   | 3,543,781                | 111,300                       | 3,541,139                      | 3,652,439                |
| <b>Total Restricted Scholarship Programs</b>  | <b>\$4,633,331</b>       | <b>\$1,100,850</b>            | <b>\$3,854,139</b>             | <b>\$4,954,989</b>       |
| <b><u>Goal Based Scholarship Programs:</u></b>  |                          |                               |                                |                          |
| <b>NEED BASED</b>   |                          |                               |                                |                          |
| <i>To maximize access to YSU by awarding scholarships on the basis of financial need</i>  |                          |                               |                                |                          |
| Martin Luther King Achievement  | \$525,000                | \$200,000                     | \$325,000                      | \$525,000                |
| PHEAA Grant Match   | 300,000                  | 150,000                       | 150,000                        | 300,000                  |
| Housing Grants  | 300,000                  |                               | 300,000                        | 300,000                  |
| <b>Total Need Based</b>   | <b>\$1,125,000</b>       | <b>\$350,000</b>              | <b>\$775,000</b>               | <b>\$1,125,000</b>       |
| <b>SCHOLARSHIPS FOR EXCELLENCE</b>  |                          |                               |                                |                          |
| <i>To attract high quality students on the basis of academic excellence:</i>  |                          |                               |                                |                          |
| University Scholars   | \$2,460,077              | \$2,460,077                   |                                | \$2,460,077              |
| Trustee, President, Deans, and  |                          |                               |                                |                          |
| Transfer Scholarships for Excellence  | 1,419,167                | 1,358,123                     | 61,044                         | 1,419,167                |
| Youngstown Early College  |                          |                               | 154,900                        | 154,900                  |
| Red and White Scholarship   | 690,667                  |                               | 1,242,917                      | 1,242,917                |
| <i>To support retention efforts by awarding scholarships to current and continuing students in recognition of academic achievement:</i>   |                          |                               |                                |                          |
| Academic Achievement  | 351,167                  |                               | 351,167                        | 351,167                  |
| Department Scholarships   | 302,250                  |                               |                                | 0                        |
| <b>Total Scholarships for Excellence</b>  | <b>\$5,223,328</b>       | <b>\$3,818,200</b>            | <b>\$1,810,028</b>             | <b>\$5,628,228</b>       |
| <b>OTHER</b>  |                          |                               |                                |                          |
| <i>To support new and transfer enrollment objectives by offering scholarships to attract associate degree graduates and student leaders from beyond our primary service area:</i> |                          |                               |                                |                          |
| Student Leader  | \$77,000                 |                               | \$77,000                       | \$77,000                 |
| Tri-C, Lorain, Stark, Jefferson, and Kent   |                          |                               | 4,400                          | 4,400                    |
| associate degree  | 4,400                    |                               |                                |                          |
| <b>Total Other</b>  | <b>\$81,400</b>          |                               | <b>\$81,400</b>                | <b>\$81,400</b>          |
| <b>Total Goal Based Scholarship Programs</b>  | <b>\$6,429,728</b>       | <b>\$4,168,200</b>            | <b>\$2,666,428</b>             | <b>\$6,834,628</b>       |
| <b>GRAND TOTAL</b>  | <b>\$11,063,059</b>      | <b>\$5,269,050</b>            | <b>\$6,520,567</b>             | <b>\$11,789,617</b>      |

Note: University total includes a \$35,000 contribution from the YSU Annual Fund.

**YOUNGSTOWN STATE UNIVERSITY**  
**Capital Budget Sources & Uses**  
**Fiscal Years 2009 - 2010**

| <b>Funding Uses</b>                   | <b>Funding Sources</b>             |                                  |                        | <b>Total</b>        |
|---------------------------------------|------------------------------------|----------------------------------|------------------------|---------------------|
|                                       | <b>Reappropriations<br/>HB 496</b> | <b>Appropriations<br/>HB 562</b> | <b>Other<br/>Funds</b> |                     |
| <b>Major Renovations</b>              |                                    |                                  |                        |                     |
| Classroom Updates/Instructional Space | \$318,273                          | \$850,000                        |                        | \$1,168,273         |
| Tod Hall Renovations                  | 146,979                            |                                  |                        | 146,979             |
| Beeghly Center Rehab                  | 13,429                             |                                  |                        | 13,429              |
| Ward Beecher HVAC                     | 133,987                            |                                  |                        | 133,987             |
| Williamson College of Business        | 6,224,834                          | 5,100,000                        | 22,975,166             | 34,300,000          |
| <b>Total Major Renovations</b>        | <b>\$6,837,502</b>                 | <b>\$5,950,000</b>               | <b>\$22,975,166</b>    | <b>\$35,762,668</b> |
| <b>Campus Development</b>             |                                    |                                  |                        |                     |
| Purchase of Property                  | \$14,000                           | \$0                              |                        | \$14,000            |
| Campus Development                    | 768,684                            | 1,500,000                        |                        | 2,268,684           |
| <b>Total Campus Development</b>       | <b>\$782,684</b>                   | <b>\$1,500,000</b>               | <b>\$0</b>             | <b>\$2,282,684</b>  |
| <b>Infrastructure Upgrades</b>        |                                    |                                  |                        |                     |
| Building System Upgrades              | 1,125,977                          | 624,834                          |                        | 1,750,811           |
| Masonry Restorations                  | 92,729                             |                                  |                        | 92,729              |
| Steam Distribution System Upgr.       | 17,692                             |                                  |                        | 17,692              |
| <b>Total Infrastructure Upgrades</b>  | <b>\$1,236,398</b>                 | <b>\$624,834</b>                 | <b>\$0</b>             | <b>\$1,861,232</b>  |
| <b>Technology</b>                     |                                    |                                  |                        |                     |
| Residential Technology Integration    | \$34,072                           |                                  |                        | \$34,072            |
| Technology Upgrades                   | 0                                  |                                  |                        | 0                   |
| <b>Total Technology</b>               | <b>\$34,072</b>                    | <b>\$0</b>                       | <b>\$0</b>             | <b>\$34,072</b>     |
| <b>Basic Renovations</b>              |                                    |                                  |                        |                     |
| Electrical System Renovations         | \$150,000                          |                                  |                        | 150,000             |
| E.J. Salata Complex Renovations       | 125,000                            |                                  |                        | 125,000             |
| Storm Water Amelioration              | 100,000                            |                                  |                        | 100,000             |
| Roof Renovations                      | 990,000                            |                                  |                        | \$990,000           |
| Restroom Upgrades                     | 300,000                            |                                  |                        | 300,000             |
| Exterior Concrete Renovations         |                                    | \$495,000                        |                        | 495,000             |
| Stambaugh Stadium Renovations         | 100,000                            |                                  |                        | 100,000             |
| Emergency Generator Upgrades          | 150,000                            |                                  |                        | 150,000             |
| Exterior Doors and Window Upgr.       | 225,000                            | 300,000                          |                        | 525,000             |
| DeBartolo Hall Renovations            | 500,000                            |                                  |                        | 500,000             |
| Cushwa Hall Renovations               | 325,000                            |                                  |                        | 325,000             |
| Fire Alarm Upgrades                   | 276,621                            |                                  |                        | 276,621             |
| Unprogrammed Projects                 | 2,229,738                          | 2,678,188                        |                        | 4,907,926           |
| Capital Component                     |                                    |                                  | \$993,000              | 993,000             |
| <b>Total Basic Renovations</b>        | <b>\$5,471,359</b>                 | <b>\$3,473,188</b>               | <b>\$993,000</b>       | <b>\$9,937,547</b>  |
| <b>Instructional Equipment</b>        | <b>\$643,641</b>                   | <b>\$0</b>                       | <b>\$0</b>             | <b>\$643,641</b>    |
| <b>TOTALS</b>                         | <b>\$15,005,656</b>                | <b>\$11,548,022</b>              | <b>\$23,968,166</b>    | <b>\$50,521,844</b> |