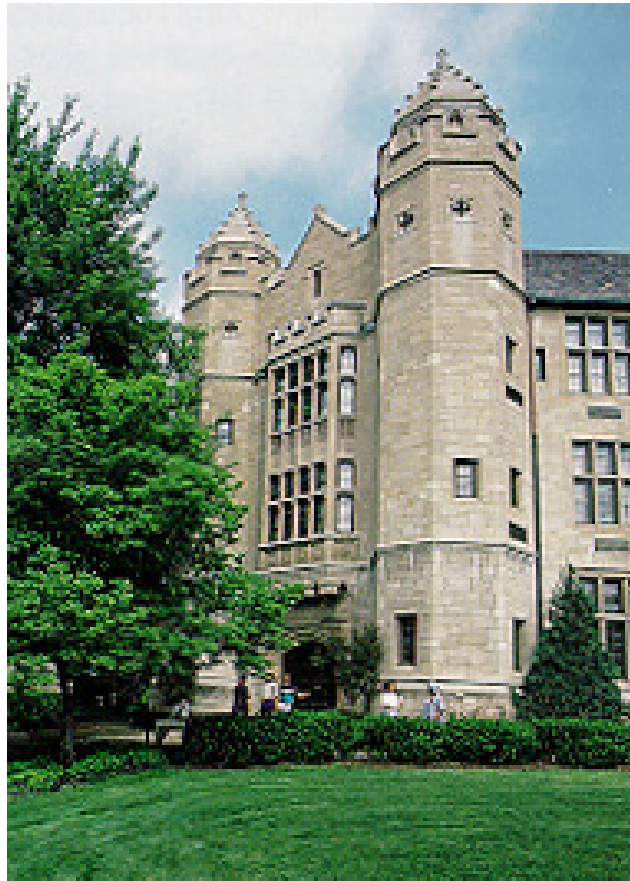


Youngstown

STATE UNIVERSITY

Fiscal Year 2012 Operating Budget General Fund & Auxiliaries



YOUNGSTOWN STATE UNIVERSITY
Fiscal Year 2012 Operating Budget
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YOUNGSTOWN STATE UNIVERSITY

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YOUNGSTOWN STATE UNIVERSITY
Fiscal Year 2012 Operating Budget

Budget Summary

The Fiscal Year 2012 operating budget of \$178,687,477 is just 0.3% higher than the FY 2011 operating budget. The General Fund budget decreased by \$100,000 or 0.1% while the Auxiliary budgets increased by \$644,745 or 3.3%.

Table 1
Operating Budget Summary

	FY 2011 Budget	FY 2012 Budget	Percent Change
<i>General Fund</i>	\$158,800,000	\$158,700,000	-0.1%
<i>Auxiliaries (net of Gen. Fund support)</i>	\$19,342,732	\$19,987,477	3.3%
Total Operating Budget	\$178,142,732	\$178,687,477	0.3%

Budget Planning Process

A divisional planning process was used to produce a balanced FY 2012 budget. Planning occurred under a scenario that included the assumptions presented below.

Revenue Assumptions:

1. Projected enrollment growth of 1.0% above actual FY 2011 enrollment levels.
2. An increase in undergraduate tuition of 3.5%, the maximum percentage increase permitted by pending state budget legislation.
3. An increase in graduate tuition of 3.5%.
4. An increase in all non-resident surcharges of 5.0%.
5. A 15.2% reduction in State Share of Instruction operating appropriations resulting from the loss of approximately \$7 million in federal stimulus dollars in FY 2012.

Expense Assumptions:

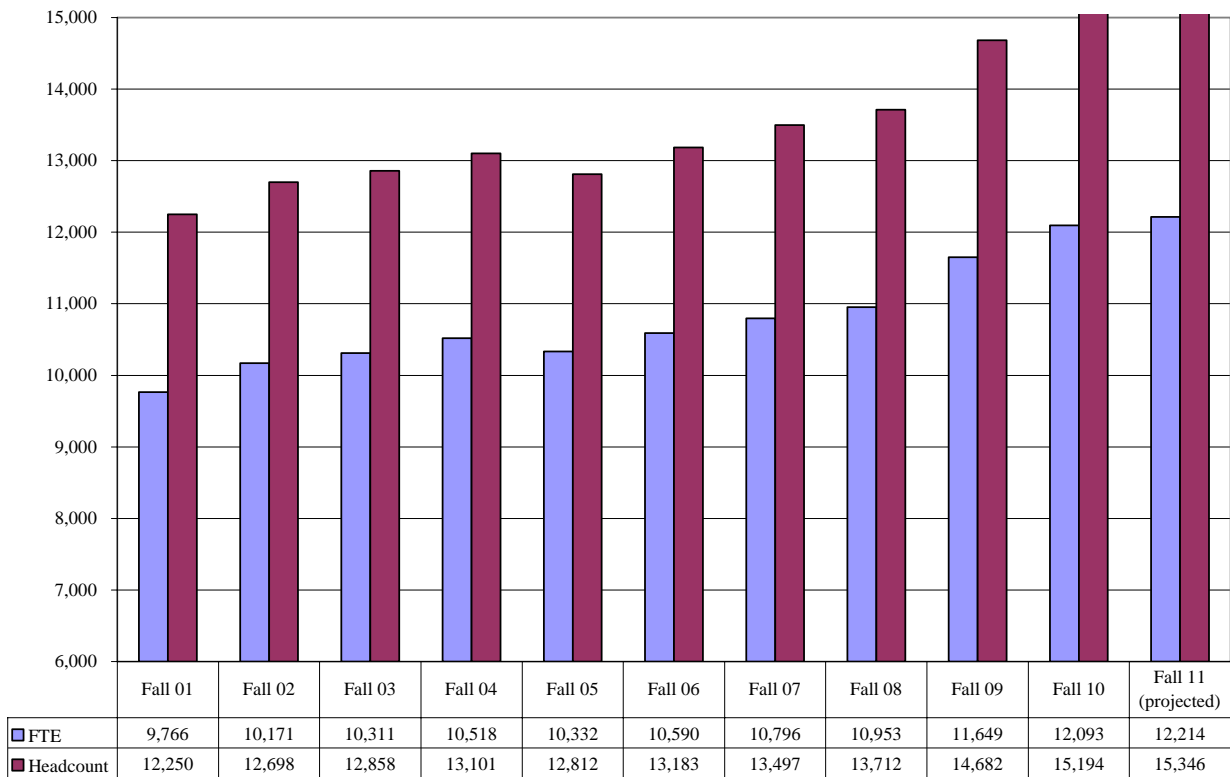
1. Continuation of faculty and staff wages at FY 2011 levels with contractual adjustments as they become effective.
2. Base reductions in operating expenses totaling approximately \$3 million.
3. One-time reductions in personnel expenses totaling \$555,000 in vacancy savings for 13 vacant staff positions.
4. A further reduction in expenses of \$1.7 million that is budgeted centrally as a deficit, which is required to ensure that budgeted expenses do not exceed budgeted revenues.

Enrollment Levels

YSU’s enrollments continued an upward trend during the 2010-2011 academic year. Actual 14th day full-time equivalent (FTE) enrollments during fall term 2010 totaled 12,093 or 3.8% above fall term 2009, while headcount enrollments grew by 3.5% to 15,194 students. In addition, as shown in Chart 1 below, enrollment levels are projected to moderately grow by 1.0% next year, and YSU’s FY 2012 budgeted revenues are therefore based on a 1.0% increase in FTE enrollments.

Basing the budget on a projected increase in enrollments is a notable departure from the University’s past practice of conservatively budgeting enrollments. However, the Administration believes that it would be fiscally irresponsible to ignore clear and proven indicators of enrollment growth evident in application and acceptance data from the YSU Admissions Office.

Chart 1: Fall Term Enrollment Trends



General Fund Revenues

FY 2012 budgeted General Fund revenues total \$158.7 million or \$100,000 less than the FY 2011 budget. Table 2 below provides a comparative summary of General Fund revenue; Appendix A (page 13) provides greater detail.

**Table 2
General Fund Revenue
Fiscal Years 2011 and 2012**

Source	FY 2011 Budget	FY 2012 Budget	Percent Change
<i>Tuition, Fees & Other Student Charges</i>			
Instructional & Mandatory Fees	\$99,949,786	\$105,781,731	5.8%
Other Tuition, Fees & Student Charges	7,829,842	9,021,196	15.2%
Total Tuition, Fees & Other Charges	\$107,779,628	\$114,802,926	6.5%
<i>State Appropriations</i>			
State Share of Instruction	\$46,955,744	\$39,801,707	-15.2%
Total State Appropriations	\$46,955,744	\$39,801,707	-15.2%
<i>Other Sources</i>	\$4,064,628	\$4,095,367	0.8%
Total General Fund Revenue	\$158,800,000	\$158,700,000	-0.1%

Tuition and Fees

YSU’s FY 2012 budgeted revenues are based on a 3.5% increase in mandatory tuition and fees for both undergraduate and graduate students. This is the maximum percentage increase permitted (for undergraduates) by House Bill 153, the state budget bill for the FY 2012 - FY 2013 biennium. Because state funding has been unstable and in decline in recent years, tuition revenue is essential if the University is to fulfill its commitments, begin to incrementally fund components of YSU’s 2020 Strategic Plan, and successfully transition to an urban research institution as called for in the Chancellor’s *Strategic Plan for Higher Education*.

Raising tuition is further justified by the political nature of tuition caps. Recent history suggests that state leaders are very likely to impose tuition caps on public colleges and universities for the foreseeable future. Therefore, the University is compelled to raise tuition by the maximum level permitted by state law. To not increase tuition by the maximum level would mean that the University would forgo, in perpetuity, the ability to recover these revenues in the future.

As shown on Table 3 below, even with a 3.5% increase in tuition, YSU is projected to remain among the most affordable state universities in the state of Ohio. YSU’s FY 2012 tuition and fee rates are projected to be \$1,600 below the statewide average, and more than \$2,100 lower than both of the two nearest public universities, Kent State University and the University of Akron. The only universities with tuition lower than YSU—Central State and Shawnee State—both receive special state supplemental funding that is purposed to keep these institutions’ tuition rates comparatively low.

**Table 3
Ohio Public Universities Tuition, FY 2012 Projections**

	Tuition, sorted highest to lowest	Tuition Compared to YSU
Miami University	\$13,097	\$5,646
University of Cincinnati	\$10,417	\$2,966
Bowling Green State University	\$10,044	\$2,592
Ohio University	\$9,939	\$2,488
Ohio State University	\$9,750	\$2,298
University of Akron	\$9,571	\$2,120
Kent State University*	\$9,346	\$1,895
Statewide Average	\$9,045	\$1,594
University of Toledo	\$8,931	\$1,480
Cleveland State University	\$8,814	\$1,363
Wright State University	\$7,781	\$330
Youngstown State University	\$7,451	\$0
Shawnee State University	\$6,775	(\$676)
Central State University	\$5,672	(\$1,779)

NOTE: FY 2012 tuition projections are based on a recent survey of IUC campuses and are subject to revision and approval of each institution's board of trustees.

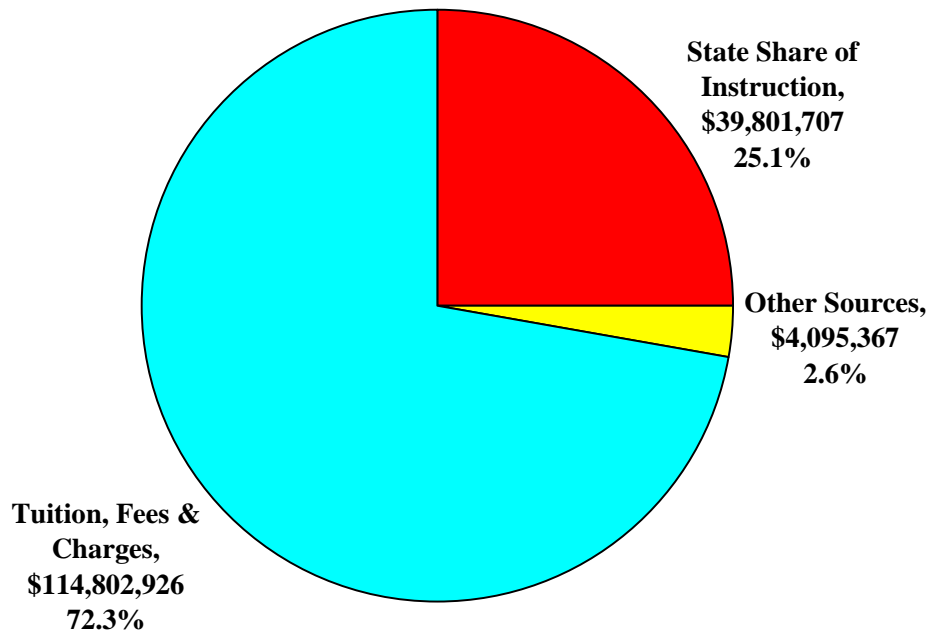
* Kent State's FY 2012 tuition projection includes a new \$24 per credit fee related to a pending debt issuance; this special fee is subject to the approval of the Chancellor and the state Controlling Board.

State Appropriations

Based on the most recent estimate provided by the Ohio Board of Regents, YSU's FY 2012 budget reflects a significant and expected reduction in State Share of Instruction (SSI) funding. This reduction in state funding is principally the result of the depletion of the state of Ohio's share of federal stimulus funds from the 2009 American Recovery and Reinvestment Act (ARRA). Statewide, ARRA funds represented approximately \$600 million in higher education funding, which the Ohio Board of Regents allocated to campuses through the SSI formula on a one-time basis during the past two fiscal years. For YSU, the depletion of ARRA funds represents a reduction in SSI funding of about \$7 million in FY 2012, which is reflected in the 15.2% reduction in state appropriations shown in Table 2 on page 4.

Chart 2 below shows that tuition, fees and charges make up more than 72% of total General Fund revenues, while SSI appropriations and other sources make up less than one-third of revenues.

Chart 2
FY 2012 General Fund Revenue by Source



General Fund Expenses

General Fund expenses are summarized in Table 4 by expense category, while Table 5 summarizes the same expenses by division. Additional detail is provided in the narrative below.

Table 4
General Fund Expenses by Natural Classification
Fiscal Years 2011 and 2012

	FY 2011 Budget	FY 2012 Budget	Percent Change
<i>Personnel</i>			
Faculty	\$44,651,190	\$44,177,275	-1.1%
Staff	36,382,494	37,295,529	2.5%
Students	3,555,944	3,501,724	-1.5%
Fringe Benefits	27,966,014	28,924,907	3.4%
Total Personnel	\$112,555,642	\$113,899,435	1.2%
<i>Operating Expenses</i>			
Supplies	\$2,043,758	\$2,061,192	0.9%
Travel and Related Expenses	1,104,140	1,076,807	-2.5%
Information & Communication	1,650,060	1,647,684	-0.1%
Maintenance/Repairs/Utilities	7,740,575	7,678,500	-0.8%
Scholarships, Aid & Awards	4,448,448	4,748,448	6.7%
Equipment & Library Acquisitions	1,610,587	1,403,212	-12.9%
Miscellaneous	4,977,523	4,800,273	-3.6%
Total Operating Expenses	\$23,575,091	\$23,416,116	-0.7%
<i>Other</i>			
Transfers (see Appendix B)	\$19,552,009	\$22,340,609	14.3%
Position Vacancy Savings	(857,880)	(555,155)	-35.3%
Expense Reduction	0	(1,671,896)	
Area Contingency Accounts	3,975,138	1,270,891	-68.0%
Total Other	\$22,669,267	\$21,384,449	-5.7%
Total General Fund Expenses	\$158,800,000	\$158,700,000	-0.1%

Personnel

Personnel costs increased by 1.2%, primarily due to negotiated salary increases for the APAS and FOP bargaining units whose labor agreements run through FY 2012. Personnel costs for faculty declined by about 1% as a result of a severance incentive plan for which there are 29 faculty participants. Labor negotiations are presently ongoing with both the OEA Faculty and ACE bargaining units and, consequently, salaries for these groups are reflected at current FY 2011 levels.

The fringe benefit budget for FY 2012 increased by nearly \$1 million, which is the result of having increased the University's chargeback rate (as a percentage of wages) from 33% to 34% (for non-student employees). This adjustment was made to realign fringe benefit budgets with

actual costs during the preceding year, and also to hedge against an anticipated increase in healthcare insurance costs.

While it is too soon to know the costs and savings associated with the OPERS early retirement incentive program (ERIP) that up to 105 eligible YSU employees may participate in between April 1, 2011 and March 31, 2012, the costs will be closely tracked and recorded in a designated fund (outside of the general fund budget). Future base savings resulting from this ERIP will be unambiguously presented in the budget document and/or otherwise reported to the Board of Trustees.

Operating and Other Expenses

As depicted on Table 4, most operating expense categories decreased in the FY 2012 budget, except for scholarships, which increased by \$300,000 as a result of enrollment growth. There is also a 14.3% change in transfers that reflects the use of \$2.7 million in one-time funds that were transferred into the general fund to support the FY 2011 budget. Additionally, included as part of the \$22.3 million in FY 2012 transfers is the continuation of a \$1.4 million transfer to build the University's debt service reserve and to cover annual debt service payments associated with the 2009 and 2010 debt issuances for capital construction and improvements on campus. The source of this \$1.4 million is the residual base savings from the ERIP offered to eligible YSU employees between 2006 and 2008.

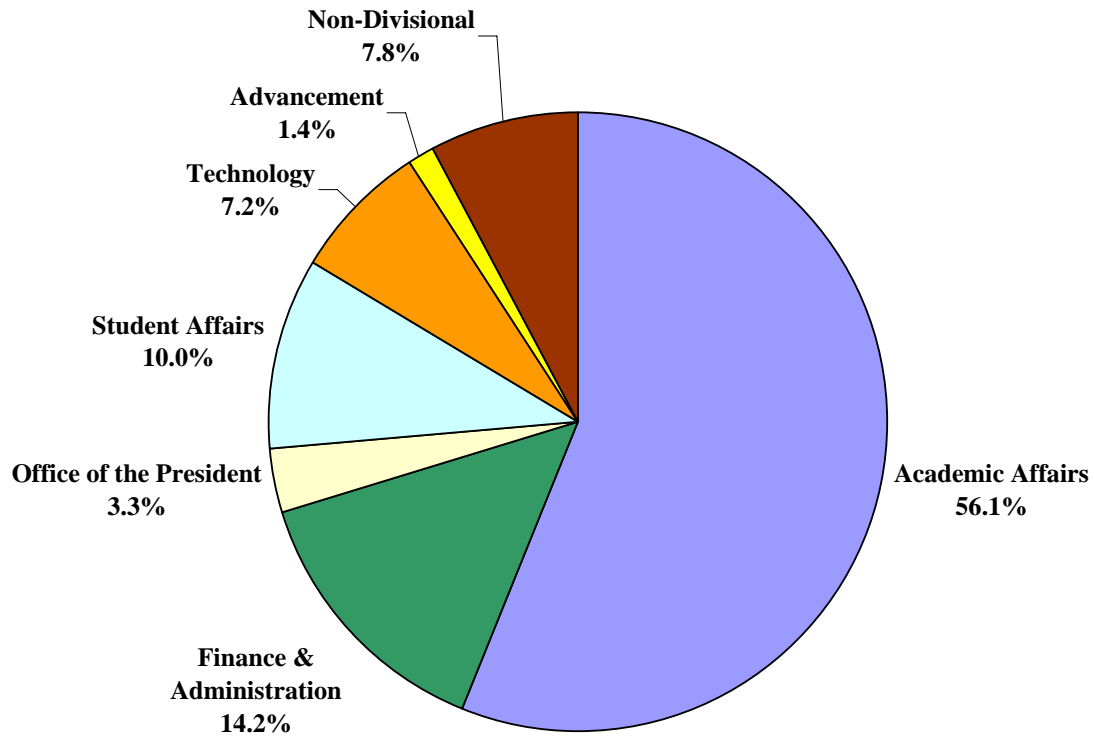
As shown on Table 4, further reductions in operating expenses totaling roughly \$1.7 million are required and will need to be implemented during FY 2012 to ensure a balanced budget.

Area contingency accounts decreased by \$3 million as a result of divisional budget reductions. Area contingency accounts are essentially reserve accounts that are not specifically designated and may be transferred by financial managers to support general operating costs that may arise during the fiscal year. Because these funds are not designated for specific uses, they are often the first accounts to be reduced when budget reductions become necessary.

Table 5
General Fund Expenses by Division
Fiscal Years 2011 and 2012

Division	FY 2011 Budget	FY 2012 Budget	FY 2012 % of Total	Percent Change
Academic Affairs	\$87,954,888	\$89,035,228	56.1%	1.2%
Finance & Administration	\$23,164,021	\$22,473,428	14.2%	-3.0%
Office of the President	\$5,159,322	\$5,254,578	3.3%	1.8%
Student Affairs	\$15,566,847	\$15,934,100	10.0%	2.4%
Technology	\$12,015,121	\$11,425,471	7.2%	-4.9%
Advancement	\$1,987,366	\$2,163,914	1.4%	8.9%
Non-Divisional (see Appendix C)	\$12,952,435	\$12,413,281	7.8%	-4.2%
Total General Fund	<u><u>\$158,800,000</u></u>	<u><u>\$158,700,000</u></u>	<u><u>100.0%</u></u>	<u><u>-0.1%</u></u>

Chart 3
FY 2012 General Fund Expenses by Division



Auxiliaries

Auxiliary budgets for Fiscal Year 2012 total just over \$31.5 million, which includes \$11.5 million in General Fund support and nearly \$20 million in earned income.

Table 6
Auxiliary Budgets
Fiscal Years 2011 and 2012

Auxiliary	FY 2011 Budget	FY 2012 Budget	Percent Change
Intercollegiate Athletics	\$11,901,715	\$11,706,670	-1.64%
Housing Services	6,472,560	6,879,550	6.29%
Bookstore	6,300,000	6,300,000	0.00%
Parking Services	2,331,250	2,704,300	16.00%
Kilcawley Center	2,326,704	2,281,129	-1.96%
Labor & Industry Steel Museum	57,350	61,200	6.71%
Telephone Service-Residence Hall	142,600	76,500	-46.35%
Andrews Recreation and Wellness Center	1,455,309	1,491,128	2.46%
Total Auxiliary Budgets	\$30,987,488	\$31,500,477	1.66%
Less: Support from General Fund	(11,644,756)	(11,513,000)	-1.13%
Total Earned Income	\$19,342,732	\$19,987,477	3.33%

Other

Table 7 summarizes miscellaneous salary rates for part-time faculty, graduate assistants, research assistants, and other student employees.

**Table 7
Miscellaneous Salary Rates
Fiscal Year 2012**

Employee Classification	Rate
<i>Part-Time Faculty (per semester hour workload)</i>	
With Baccalaureate	\$ 650
With Masters or J.D.	\$ 800
With Doctorate	\$ 1,050
<i>Doctoral Fellowships (includes remittance of tuition and non-resident surcharge)</i>	\$10,000
<i>Ph.D. Assistantships Stipends (sciences and engineering)</i>	\$23,500-\$30,000
<i>Graduate Assistants (includes remittance of tuition and non-resident surcharge)</i>	
Stipend for students in STEM departments	\$10,000
Stipend for students in all other academic departments	\$ 7,500
<i>Graduate Teaching Assistants (includes remittance of tuition and non-resident surcharge)</i>	
Stipend for students in STEM departments	\$10,000
Stipend for students in all other academic departments	\$ 8,750
<i>Student Employee Hourly Wage Rates*</i>	
Research Assistants	\$8.90
Student Assistants	\$7.40
Student Exception Rates <i>(as approved by the Executive Director of Student Life)</i>	\$7.75 - \$12.25

*Note: Student employee hourly wage rates are subject to revision, pending any applicable cost of living adjustments, as required by Ohio minimum wage law.

Rich Center for Autism

Established in 1995, The Rich Center for Autism is dedicated to excellence in education and to improving the lives of individuals with autism and their families. Pursuant to the 2010 agreement between the Rich Center and YSU, the Rich Center's budget is included here for the approval of the YSU Board of Trustees. The Rich Center will remain fully-funded by external funding sources and will not receive direct funding support from the University.

Table 8
Rich Center for Autism

	FY 2011 Budget	FY 2012 Budget	Percent Change	Dollar Change
Revenues				
Noncredit Tuition	\$1,360,000	\$1,552,960	14.2%	\$192,960
Private Grants/Contracts Foundation	138,200	175,840	27.2%	\$37,640
Cash Gifts	157,000	172,000	9.6%	\$15,000
Misc. Income	58,890	85,970	46.0%	\$27,080
Total Revenues	\$1,714,090	\$1,986,770	15.9%	\$272,680
Expenses				
<i>Personnel</i>				
Full- and Part-time Staff	\$1,015,113	\$1,094,389	7.8%	\$79,276
Temporary Staff	103,980	56,000	-46.1%	(\$47,980)
Fringe Benefits	347,150	368,503	6.2%	\$21,353
Total Personnel	\$1,466,243	\$1,518,892	3.6%	\$52,649
<i>Operating Expenses</i>				
Supplies	\$58,665	\$46,384	-20.9%	(\$12,281)
Travel and Related Expenses	7,097	13,208	86.1%	\$6,111
Information & Communication	10,870	10,300	-5.2%	(\$570)
Facility Rental/Maintenance/Repairs	20,305	2,720	-86.6%	(\$17,585)
Fees & Services	125,700	80,682	-35.8%	(\$45,018)
Miscellaneous	25,210	19,700	-21.9%	(\$5,510)
Total Operating Expenses	\$247,847	\$172,994	-30.2%	(\$74,853)
Total Rich Center Expenses	\$1,714,090	\$1,691,886	-1.3%	(\$22,204)

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APPENDICES

YOUNGSTOWN STATE UNIVERSITY

General Fund Revenue
FY 2011 and FY 2012

	FY 2011 BUDGET	FY 2012 BUDGET	CHANGE	PERCENT CHANGE	PERCENT of TOTAL
TUITION, FEES & OTHER CHARGES					
MANDATORY FEES					
Instructional Fee	\$81,051,208	\$85,864,218	\$4,813,010	5.9%	54.10%
General Fee	15,793,577	\$16,748,804	955,227	6.0%	10.55%
Technology Fee	3,105,001	\$3,168,709	63,708	2.1%	2.00%
Subtotal - Mandatory Fees	\$99,949,786	\$105,781,731	\$5,831,945	5.8%	66.66%
OTHER TUITION & FEES					
Non-resident Tuition Surcharge	\$2,317,353	\$2,462,207	\$144,854	6.3%	1.55%
Laboratory/Materials Fee	2,725,000	2,900,000	175,000	6.4%	1.83%
College Fees	675,000	1,256,000	581,000	86.1%	0.79%
Non-credit Instructional Fees	241,653	241,653	0	0.0%	0.15%
Miscellaneous Fees	182,450	282,450	100,000	54.8%	0.18%
Application Fee (Undergraduate)	129,000	129,000	0	0.0%	0.08%
Application Fee (College Net)	87,200	87,200	0	0.0%	0.05%
Application Fee (Graduate)	30,000	30,000	0	0.0%	0.02%
Subtotal - Other Tuition & Fees	\$6,387,656	\$7,388,510	\$1,000,854	15.7%	4.66%
STUDENT CHARGES					
Fines & Penalty Assessments	\$551,500	\$618,000	\$66,500	12.1%	0.39%
Service Charges	890,686	1,014,686	124,000	13.9%	0.64%
Subtotal - Student Charges	\$1,442,186	\$1,632,686	\$190,500	13.2%	1.03%
Total - Tuition, Fees & Other Student Chrgs.	\$107,779,628	\$114,802,926	\$7,023,298	6.5%	72.34%
STATE APPROPRIATIONS					
State Share of Instruction	\$46,955,744	\$39,801,707	(\$7,154,037)	-15.2%	25.08%
Subtotal - State Appropriations	\$46,955,744	\$39,801,707	(\$7,154,037)	-15.2%	25.08%
OTHER SOURCES					
Operating Funds Investment Income	\$1,614,324	\$1,600,063	(\$14,261)	-0.9%	1.01%
Administrative Charge - Bookstore	600,000	600,000	0	0.0%	0.38%
Administrative Charge - Other Auxiliaries	631,748	661,748	30,000	4.7%	0.42%
Alumni Relations	156,100	156,100	0	0.0%	0.10%
Sales & Services of Educational Activities	79,700	79,700	0	0.0%	0.05%
Private Gifts, Unrestricted	95,000	80,000	(15,000)	-15.8%	0.05%
Other-Miscellaneous	887,756	917,756	30,000	3.4%	0.58%
Subtotal - Other Sources	\$4,064,628	\$4,095,367	\$30,739	0.8%	2.58%
TOTAL GENERAL FUND REVENUE	\$158,800,000	\$158,700,000	(\$100,000)	-0.1%	100.00%

YOUNGSTOWN STATE UNIVERSITY

General Fund Expenses by Natural Classification
FY 2011 and FY 2012

	FY 2011		FY 2012		CHANGE	PERCENT CHANGE
	BUDGET	PERCENT OF TOTAL	BUDGET	PERCENT OF TOTAL		
PERSONNEL						
Full Service Faculty						
Professor	\$17,156,757	10.8%	\$16,344,038	10.3%	(\$812,719)	-4.7%
Associate Professor	8,459,487	5.3%	8,269,771	5.2%	(189,716)	-2.2%
Assistant Professor	7,539,634	4.7%	8,587,079	5.4%	1,047,445	13.9%
Instructor	2,121,587	1.3%	1,602,662	1.0%	(518,925)	-24.5%
Subtotal - Full Service Faculty Salaries	\$35,277,465	22.2%	\$34,803,550	21.9%	(\$473,915)	-1.3%
Temporary Faculty						
Summer School	\$3,193,000	2.0%	\$3,193,000	2.0%	\$0	0.0%
Faculty Overload	72,000	0.0%	72,000	0.0%	0	0.0%
Part-Time Faculty	4,427,387	2.8%	4,427,387	2.8%	0	0.0%
Continuing Education Faculty	104,338	0.1%	104,338	0.1%	0	0.0%
Extended Teaching Service	1,577,000	1.0%	1,577,000	1.0%	0	0.0%
Subtotal - Temporary Faculty Salaries	\$9,373,725	5.9%	\$9,373,725	5.9%	\$0	0.0%
Total Faculty Salaries	\$44,651,190	28.1%	\$44,177,275	27.8%	(\$473,915)	-1.1%
Permanent Staff						
Professional/Administrative- Full-Time	\$15,642,817	9.9%	\$16,181,052	10.2%	\$538,235	3.4%
Professional/Administrative- Part-Time	427,976	0.3%	493,238	0.3%	65,262	15.2%
Classified-Permanent (Part-Time & Full-Time)	19,361,763	12.2%	19,734,875	12.4%	373,112	1.9%
Subtotal - Permanent Staff Salaries	\$35,432,556	22.3%	\$36,409,165	22.9%	\$976,609	2.8%
Temporary Staff						
Classified Temporary/Intermittent	\$686,732	0.4%	\$646,988	0.4%	(\$39,744)	-5.8%
Classified Overtime	125,343	0.1%	125,143	0.1%	(200)	-0.2%
Supplementary Salaries	118,308	0.1%	96,808	0.1%	(21,500)	-18.2%
Occasional Service Payment	19,555	0.0%	17,425	0.0%	(2,130)	-10.9%
Subtotal - Temporary Staff Salaries	\$949,938	0.6%	\$886,364	0.6%	(\$63,574)	-6.7%
Total Staff Salaries	\$36,382,494	22.9%	\$37,295,529	23.5%	\$913,035	2.5%
Students						
Graduate Assistants	\$1,211,920	0.8%	\$1,211,920	0.8%	\$0	0.0%
Graduate Assistant Interns	30,500	0.0%	30,500	0.0%	0	0.0%
Student Assistants	1,903,787	1.2%	1,849,567	1.2%	(54,220)	-2.8%
Research Assistants	83,265	0.1%	83,265	0.1%	0	0.0%
Task Based Stipends	326,472	0.2%	326,472	0.2%	0	0.0%
Subtotal - Student Salaries	\$3,555,944	2.2%	\$3,501,724	2.2%	(\$54,220)	-1.5%
Total - Faculty, Staff & Student Salaries	\$84,589,628	53.3%	\$84,974,528	53.5%	\$384,900	0.5%
Fringe Benefits	\$27,966,014	17.6%	\$28,924,907	18.2%	\$958,893	3.4%
TOTAL SALARIES & FRINGE BENEFITS	\$112,555,642	70.9%	\$113,899,435	71.8%	\$1,343,793	1.2%

YOUNGSTOWN STATE UNIVERSITY

General Fund Expenses by Natural Classification (continued)
FY 2011 and FY 2012

	FY 2011		FY 2012		CHANGE	PERCENT CHANGE
	BUDGET	PERCENT OF TOTAL	BUDGET	PERCENT OF TOTAL		
OPERATING EXPENSES						
Supplies	\$2,043,758	1.3%	\$2,061,192	1.3%	\$17,434	0.9%
Travel & Related Expenses	1,104,140	0.7%	1,076,807	0.7%	(27,333)	-2.5%
Information & Communication	1,650,060	1.0%	1,647,684	1.0%	(2,376)	-0.1%
Maintenance/Repairs/Utilities	7,740,575	4.9%	7,678,500	4.8%	(62,075)	-0.8%
Library Acquisitions	1,049,445	0.7%	966,445	0.6%	(83,000)	-7.9%
Equipment	561,142	0.4%	436,767	0.3%	(124,375)	-22.2%
TOTAL OPERATING	\$14,149,120	8.9%	\$13,867,395	8.7%	(\$281,725)	-2.0%
MISCELLANEOUS						
Student Scholarships, Aid & Awards	\$4,448,448	2.8%	\$4,748,448	3.0%	\$300,000	6.7%
General Insurance	487,359	0.3%	487,359	0.3%	0	0.0%
Professional Fees & Services	2,121,373	1.3%	2,046,532	1.3%	(74,841)	-3.5%
Bad Debt/Collections	990,959	0.6%	959,905	0.6%	(31,054)	-3.1%
Rentals - Non-Facilities	433,561	0.3%	422,287	0.3%	(11,274)	-2.6%
Other	944,271	0.6%	884,190	0.6%	(60,081)	-6.4%
TOTAL MISCELLANEOUS	\$9,425,971	5.9%	\$9,548,721	6.0%	\$122,750	1.3%
OTHER						
Transfers						
Centers of Excellence	\$500,000	0.3%	\$425,000	0.3%	(\$75,000)	-15.0%
Intercollegiate Athletics	\$8,977,129	5.7%	\$8,799,129	5.5%	(\$178,000)	-2.0%
Athletic Facilities Funds	\$110,000	0.1%	\$25,000	0.0%	(\$85,000)	-77.3%
Laboratory/Materials Fee	2,725,000	1.7%	2,900,000	1.8%	\$175,000	6.4%
Beeghly College of Education Fee	0	0.0%	121,000	0.1%	\$121,000	
Bitonte HHS College Fee	200,000	0.1%	230,000	0.1%	\$30,000	15.0%
Fine & Performing Arts College Fee	0	0.0%	165,000	0.1%	\$165,000	
STEM College Fee	400,000	0.3%	450,000	0.3%	\$50,000	12.5%
CLASS College Fee	75,000	0.0%	90,000	0.1%	\$15,000	20.0%
WCBA College Fee	0	0.0%	200,000	0.1%	\$200,000	
Kilcawley Center	1,263,318	0.8%	1,273,743	0.8%	\$10,425	0.8%
Debt Services & Debt Service Reserve	1,414,000	0.9%	1,414,000	0.9%	\$0	0.0%
Marketing Campaign*	286,500	0.2%	0 *	0.0%	(\$286,500) *	-100.0%
Andrews Recreation/Wellness Center	1,404,309	0.9%	1,440,128	0.9%	\$35,819	2.6%
Technology Initiative	3,111,074	2.0%	3,168,706	2.0%	\$57,632	1.9%
Transfer in from Other Funds	(706,883)	-0.4%	(1,696,239)	-1.1%	(\$989,356)	140.0%
Short-Term Budget Stabilization Fund	(2,700,000)	-1.7%	0	0.0%	\$2,700,000	-100.0%
Capital Lease, Energy Conservation Project	1,179,666	0.7%	1,179,666	0.7%	\$0	0.0%
Transfer to 5% Operating Reserve	0	0.0%	0	0.0%	\$0	
Employee Wellness Program	400,000	0	62,742	0.0%	(337,258)	-84.3%
Base ERIP Savings (2011-12 ERIP)	0	0	300,966	0.2%	300,966	
Faculty Severance Plan	0	0	909,109	0.6%	909,109	
Other	912,896	0.6%	882,659	0.6%	(30,237)	-3.3%
Subtotal - Transfers	\$19,552,009	12.3%	\$22,340,609	14.1%	\$2,788,600	14.3%
Miscellaneous Other						
Area Contingency Accounts	\$3,975,138	2.5%	\$1,270,891	0.8%	(\$2,704,247)	-68.0%
Position Vacancy Savings	(857,880)	-0.5%	(555,155)	-0.3%	302,725	-35.3%
Expense Reduction	0	0.0%	(1,671,896)	-1.1%	(1,671,896)	
Subtotal - Miscellaneous Other	\$3,117,258	2.0%	(\$956,160)	-0.6%	(\$4,073,418)	-130.7%
TOTAL OTHER	\$22,669,267	14.3%	\$21,384,449	13.5%	(\$1,284,818)	-5.7%
TOTAL GENERAL FUND	\$158,800,000	100.0%	\$158,700,000	100.0%	(\$100,000)	-0.1%

*Beginning in FY 2012, Marketing Campaign funds are budgeted in the General Fund and are no longer transferred to a designated fund.

YOUNGSTOWN STATE UNIVERSITY

General Fund Expenses by Division
FY 2011 and FY 2012

DIVISION	FY 2011 BUDGET	FY 2012 BUDGET	CHANGE	PERCENT CHANGE	PERCENT OF TOTAL
ACADEMIC AFFAIRS					
Academic Support and Temporary Faculty	\$18,346,743	\$18,333,352	(\$13,391)	-0.1%	11.6%
Vacancy Reserve (Searches in Progress)	849,270	1,724,921	875,651	103.1%	1.1%
College of Liberal Arts & Social Sciences	14,233,186	13,392,734	(840,452)	-5.9%	8.4%
Williamson College of Business Administration	7,004,288	7,268,599	264,311	3.8%	4.6%
Beehly College of Education	6,321,348	6,572,508	251,160	4.0%	4.1%
College of Science, Technology, Engineering & Math	16,343,192	16,451,177	107,985	0.7%	10.4%
College of Fine & Performing Arts	8,319,784	8,368,396	48,612	0.6%	5.3%
Bitonte College of Health & Human Services	11,418,111	10,796,997	(621,114)	-5.4%	6.8%
School of Graduate Studies & Research	1,893,966	1,892,435	(1,531)	-0.1%	1.2%
Centers of Excellence (transfer)	500,000	425,000	(75,000)	-15.0%	0.3%
Laboratory/Materials Fee (transfer)	2,725,000	2,900,000	175,000	6.4%	1.8%
Faculty Severance Plan Costs (transfer)	0	909,109	909,109		0.6%
Total - Academic Affairs	\$87,954,888	\$89,035,228	\$1,080,340	1.2%	56.1%
FINANCE & ADMINISTRATION					
Administrative Services	\$8,373,041	\$8,392,550	\$19,509	0.2%	5.3%
Financial Services & Budget	4,580,491	4,307,524	(272,967)	-6.0%	2.7%
Human Resources	1,506,836	1,620,831	113,995	7.6%	1.0%
Other Administration	661,417	550,345	(111,072)	-16.8%	0.3%
Subtotal - Administration	\$15,121,785	\$14,871,250	(\$250,535)	-1.7%	9.4%
Institution-Wide	8,042,236	7,602,178	(440,058)	-5.5%	4.8%
Total - Finance & Administration	\$23,164,021	\$22,473,428	(\$690,593)	-3.0%	14.2%
OFFICE OF THE PRESIDENT					
Office of the President	\$1,767,330	\$1,799,806	\$32,476	1.8%	1.1%
Institution-Wide	3,391,992	3,454,772	62,780	1.9%	2.2%
Total - Office of the President	\$5,159,322	\$5,254,578	\$95,256	1.8%	3.3%
STUDENT AFFAIRS					
Enrollment Services	\$4,566,582	\$4,612,468	\$45,886	1.0%	2.9%
Student Life	3,355,955	3,344,701	(11,254)	-0.3%	2.1%
Other Student Affairs	3,440,601	3,473,222	32,621	0.9%	2.2%
Subtotal - Student Affairs	\$11,363,138	\$11,430,391	\$67,253	0.6%	7.2%
Institution-Wide	4,203,709	4,503,709	300,000	7.1%	2.8%
Total - Student Affairs	\$15,566,847	\$15,934,100	\$367,253	2.4%	10.0%
TECHNOLOGY					
Technology	\$8,904,047	\$8,256,765	(\$647,282)	-7.3%	5.2%
Technology Master Plan Transfer	3,111,074	3,168,706	57,632	1.9%	2.0%
Total - Technology	\$12,015,121	\$11,425,471	(\$589,650)	-4.9%	7.2%
ADVANCEMENT	\$1,987,366	\$2,163,914	\$176,548	8.9%	1.4%
NON-DIVISIONAL					
Central Contingency Reserve	\$300,000	\$154,503	(145,497)	-48.5%	0.1%
Expense Reduction	0	(1,671,896)	(1,671,896)		-1.1%
Transfers & Athletics	12,652,435	13,930,674	1,278,239	10.1%	8.8%
Total - Non-Divisional	\$12,952,435	\$12,413,281	(\$539,154)	-4.2%	7.8%
Total General Fund	\$158,800,000	\$158,700,000	(\$100,000)	-0.1%	100.0%

YOUNGSTOWN STATE UNIVERSITY

Auxiliary Detail
FY 2011 and FY 2012

<u>INTERCOLLEGIATE ATHLETICS</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Football Tickets	\$430,000	\$350,000	(\$80,000)	-18.6%
Basketball Tickets	135,000	110,000	(25,000)	-18.5%
Guarantees	615,000	760,000	145,000	23.6%
Program Sales	5,500	6,000	500	9.1%
Campus Vending Concessions	100,000	100,000	0	0.0%
Concession Commission	55,000	20,000	(35,000)	N/A
Royalty Commission	35,000	30,000	(5,000)	-14.3%
NCAA Revenue Sharing	525,000	575,000	50,000	9.5%
Program Ad. Sales/Recognition	150,000	125,000	(25,000)	-16.7%
Radio/Television Income	50,000	50,000	0	0.0%
Pouring Rights & Miscellaneous	169,086	146,541	(22,545)	-13.3%
Football Tailgate	75,000	75,000	0	0.0%
Scoreboard Advertising				
Football	115,000	100,000	(15,000)	-13.0%
Basketball	45,000	40,000	(5,000)	-11.1%
Stadium Loge Rentals	420,000	420,000	0	0.0%
Total Earned Income	<u>\$2,924,586</u>	<u>\$2,907,541</u>	<u>(\$17,045)</u>	<u>-0.6%</u>
OTHER RESOURCES				
General Fund Allocation	\$8,977,129	\$8,799,129	(\$178,000)	-2.0%
Total Other Sources	<u>\$8,977,129</u>	<u>\$8,799,129</u>	<u>(\$178,000)</u>	<u>-2.0%</u>
TOTAL RESOURCES	<u>\$11,901,715</u>	<u>\$11,706,670</u>	<u>(\$195,045)</u>	<u>-1.6%</u>
EXPENSES				
Permanent Staff	\$3,681,913	\$3,772,903	\$90,990	2.5%
Temporary Staff	91,139	275,300	184,161	202.1%
Fringe Benefits	1,279,962	1,307,292	27,330	2.1%
Debt Service (transfer)	152,777	149,984	(2,793)	-1.8%
Scholarships	3,861,426	3,928,287	66,861	1.7%
Operating	2,834,498	2,272,904	(561,594)	-19.8%
TOTAL EXPENSES	<u>\$11,901,715</u>	<u>\$11,706,670</u>	<u>(\$195,045)</u>	<u>-1.6%</u>

YOUNGSTOWN STATE UNIVERSITY

Auxiliary Detail
FY 2011 and FY 2012

<u>MUSEUM OF LABOR & INDUSTRY (STEEL MUSEUM)</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
State Appropriations	\$50,000	\$50,000	\$0	0.00%
Miscellaneous Sales and Service	2,000	700	(\$1,300)	-65.00%
Ticket Sales	3,350	8,000	\$4,650	138.81%
Facility Rental	2,000	2,500	\$500	25.00%
TOTAL RESOURCES	<u>\$57,350</u>	<u>\$61,200</u>	<u>\$3,850</u>	<u>6.71%</u>
EXPENDITURES				
Temporary Staff	\$6,667	\$6,667	\$0	0.00%
Fringe Benefits	333	333	0	0.00%
Operating	50,350	54,200	3,850	7.65%
TOTAL EXPENDITURES	<u>\$57,350</u>	<u>\$61,200</u>	<u>\$3,850</u>	<u>6.71%</u>

<u>HOUSING SERVICES</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Room Rentals and Board	\$6,155,560	\$6,546,550	\$390,990	6.35%
Meal Plans	112,000	150,000	38,000	33.93%
Vending Machine Commissions	20,000	8,000	(\$12,000)	-60.00%
Rentals-Guests and Special Groups	185,000	175,000	(\$10,000)	-5.41%
Total Earned Income	<u>\$6,472,560</u>	<u>\$6,879,550</u>	<u>406,990</u>	<u>6.29%</u>
TOTAL RESOURCES	<u>\$6,472,560</u>	<u>\$6,879,550</u>	<u>406,990</u>	<u>6.29%</u>
EXPENDITURES				
Permanent Staff	\$600,198	\$612,893	12,695	2.12%
Temporary Staff	337,821	340,160	2,339	0.69%
Fringe Benefits	236,076	276,713	40,637	17.21%
Debt Service	1,219,711	1,229,141	9,430	0.77%
Administrative Charge	245,000	275,000	30,000	12.24%
Operating	3,833,754	4,145,643	311,889	8.14%
TOTAL EXPENDITURES	<u>\$6,472,560</u>	<u>\$6,879,550</u>	<u>406,990</u>	<u>6.29%</u>

YOUNGSTOWN STATE UNIVERSITY

Auxiliary Detail
FY 2011 and FY 2012

<u>BOOKSTORE</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Register Sales	\$6,300,000	\$6,300,000	\$0	0.00%
TOTAL RESOURCES	<u>\$6,300,000</u>	<u>\$6,300,000</u>	<u>\$0</u>	<u>0.00%</u>
EXPENSES				
Permanent Staff	\$534,361	\$544,576	\$10,215	1.91%
Temporary Staff	220,000	220,000	0	0.00%
Fringe Benefits	199,939	209,206	9,267	4.63%
Administrative Charge	600,000	600,000	0	0.00%
Operating	4,745,700	4,726,218	(19,482)	-0.41%
TOTAL EXPENSES	<u>\$6,300,000</u>	<u>\$6,300,000</u>	<u>\$0</u>	<u>0.00%</u>

<u>PARKING SERVICES</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Parking Permits-Faculty & Staff	\$515,000	\$505,000	(\$10,000)	-1.94%
Parking Permits-Students	1,500,000	1,890,000	390,000	26.00%
Parking Fines	120,000	100,000	(20,000)	-16.67%
Parking Fees-Special Events	80,000	100,000	20,000	25.00%
Daily Parking Fees	60,000	60,000	0	0.00%
Parking Meters	13,000	13,000	0	0.00%
Parking Permits-Contracted Service	25,000	18,000	(7,000)	-28.00%
Control Card Replacement	250	300	50	20.00%
Weekly Permits	18,000	18,000	0	0.00%
Total Earned Income	<u>\$2,331,250</u>	<u>\$2,704,300</u>	<u>\$373,050</u>	<u>16.00%</u>
TOTAL RESOURCES	<u>\$2,331,250</u>	<u>\$2,704,300</u>	<u>\$373,050</u>	<u>16.00%</u>
EXPENDITURES				
Permanent Staff	\$590,222	\$532,975	(\$57,247)	-9.70%
Temporary Staff	379,400	404,400	25,000	6.59%
Fringe Benefits	245,775	241,858	(3,917)	-1.59%
Administrative Charge	148,000	148,000	0	0.00%
Operating	967,853	1,377,067	409,214	42.28%
TOTAL EXPENDITURES	<u>\$2,128,000</u>	<u>\$2,704,300</u>	<u>\$576,300</u>	<u>27.08%</u>

YOUNGSTOWN STATE UNIVERSITY

Auxiliary Detail
FY 2011 and FY 2012

<u>KILCAWLEY CENTER</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Food Services Commissions	\$327,000	\$340,000	\$13,000	3.98%
Candy Desk	65,000	64,000	(1,000)	-1.54%
Duplication Services	540,000	480,000	(60,000)	-11.11%
Graphic Center	55,000	55,000	0	0.00%
Recreation Room	8,000	6,000	(2,000)	-25.00%
Room Rental	30,000	25,000	(5,000)	-16.67%
Vending and Misc. Sales & Service	38,386	37,386	(1,000)	-2.61%
Total Earned Income	<u>\$1,063,386</u>	<u>\$1,007,386</u>	<u>(\$56,000)</u>	<u>-5.27%</u>
OTHER RESOURCES				
General Fund Allocation	\$1,263,318	\$1,273,743	\$10,425	0.83%
TOTAL RESOURCES	<u>\$2,326,704</u>	<u>\$2,281,129</u>	<u>(\$45,575)</u>	<u>-1.96%</u>
EXPENSES				
Permanent Staff	\$591,124	\$586,932	(\$4,192)	-0.71%
Temporary Staff	175,527	175,527	0	0.00%
Fringe Benefits	203,847	208,333	4,486	2.20%
Administrative Charge	126,000	126,000	0	0.00%
Operating	1,230,206	1,184,337	(45,869)	-3.73%
TOTAL EXPENSES	<u>\$2,326,704</u>	<u>\$2,281,129</u>	<u>(\$45,575)</u>	<u>-1.96%</u>

<u>TELEPHONE SERVICE-RESIDENCE HALL</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Local Service	\$142,000	\$75,000	(\$67,000)	-47.18%
Long Distance Service	600	0	(600)	-100.00%
Air Time Lease	0	1,500		
TOTAL RESOURCES	<u>\$142,600</u>	<u>\$76,500</u>	<u>(\$66,100)</u>	<u>-46.35%</u>
EXPENDITURES				
Permanent Staff	\$12,636	\$12,636	\$0	0.00%
Temporary Staff	20,000	20,000	0	0.00%
Fringe Benefits	5,275	5,296	21	0.40%
Administrative Charge	10,666	10,666	0	0.00%
Operating	94,023	27,902	(66,121)	-70.32%
TOTAL EXPENDITURES	<u>\$142,600</u>	<u>\$76,500</u>	<u>(\$66,100)</u>	<u>-46.35%</u>

YOUNGSTOWN STATE UNIVERSITY

Auxiliary Detail
FY 2011 and FY 2012

<u>ANDREWS RECREATION AND WELLNESS CENTER</u>				
	<u>FY 2011</u>	<u>FY 2012</u>	<u>CHANGE</u>	<u>PERCENT CHANGE</u>
EARNED INCOME				
Faculty & Staff Memberships	\$23,000	\$23,000	\$0	0.00%
Guest Passes	8,000	8,000	0	0.00%
Program Fees	20,000	20,000	0	0.00%
Total Earned Income	\$51,000	\$51,000	\$0	0.00%
OTHER RESOURCES				
General Fund Allocation	\$1,404,309	\$1,440,128	\$35,819	2.55%
Total Other Resources	\$1,404,309	\$1,440,128	\$35,819	2.55%
TOTAL RESOURCES	<u>\$1,455,309</u>	<u>\$1,491,128</u>	<u>\$35,819</u>	<u>2.46%</u>
EXPENSES				
Permanent Staff	\$301,705	\$316,456	\$14,751	4.89%
Temporary Staff	421,100	421,100	0	0.00%
Fringe Benefits	134,618	159,350	24,732	18.37%
Administrative Charge	87,600	87,600	0	0.00%
Operating	510,286	506,622	(3,664)	-0.72%
TOTAL EXPENSES	<u>\$1,455,309</u>	<u>\$1,491,128</u>	<u>\$35,819</u>	<u>2.46%</u>

YOUNGSTOWN STATE UNIVERSITY
Scholarship Summary
FY 2012

	<u>Foundation FY 2012</u>	<u>University FY 2012</u>	<u>Total FY 2012</u>	<u>% Change in Total</u>	<u>\$ Change in Total</u>
<u>Restricted Scholarship Programs:</u>					
DONOR RESTRICTED	\$808,125		\$808,125	-2.1%	(\$17,475)
SPECIAL TALENT	86,000		86,000	0.0%	0
SPECIAL PURPOSE	133,000	67,000	200,000	-63.7%	(\$350,500)
ATHLETIC	122,525	3,928,287	4,050,812	6.6%	251,117
Total Restricted Scholarship Programs	\$1,149,650	\$3,995,287	\$5,144,937	-2.2%	(\$116,858)
<u>Goal Based Scholarship Programs:</u>					
NEED BASED					
<i>To maximize access to YSU by awarding scholarships on the basis of financial need</i>					
Martin Luther King Achievement	\$200,000	\$325,000	\$525,000	0.0%	\$0
PHEAA Grant Match	150,000	105,000	255,000	-15.0%	(\$45,000)
Housing Grants		250,000	250,000	-16.7%	(\$50,000)
Total Need Based	\$350,000	\$680,000	\$1,030,000	-8.4%	(\$95,000)
SCHOLARSHIPS FOR EXCELLENCE					
<i>To attract high quality students on the basis of academic excellence:</i>					
University Scholars Trustee, President, Deans, and Transfer Scholarships for Excellence	\$2,738,975	\$245,721	\$2,984,696	21.3%	\$524,619
Youngstown Early College		1,668,128	1,668,128	21.3%	293,128
Red and White Scholarship		200,000	200,000	300.0%	150,000
		1,241,460	1,241,460	-7.8%	(\$105,574)
<i>To support retention efforts by awarding scholarships to current and continuing students in recognition of academic achievement:</i>					
Academic Achievement		280,000	280,000	-20.3%	(\$71,167)
Total Scholarships for Excellence	\$2,738,975	\$3,635,309	\$6,374,284	14.2%	\$791,006
OTHER					
<i>To support new and transfer enrollment objectives by offering scholarships to attract associate degree graduates and student leaders from beyond our primary service area:</i>					
Student Leader		\$77,000	\$77,000	0.0%	\$0
Tri-C, Lorain, Stark, Jefferson, and Kent associate degree		4,400	4,400	0.0%	\$0
Total Other		\$81,400	\$81,400	0.0%	\$0
Total Goal Based Scholarship Programs	\$3,088,975	\$4,396,709	\$7,485,684	10.3%	\$696,006
GRAND TOTAL	\$4,238,625	\$8,391,996	\$12,630,621	4.8%	\$579,148